

CERTIFIED CONCRETE PROFESSIONAL 
SALES, MARKETING AND PROMOTION CAREER TRACK
GRADUATION APPLICATION



Applicant Information

Type or print clearly. You are responsible for spelling errors on your diploma due to illegible handwriting.

Name (Exactly as it should appear on diploma) _____ Title _____

Address to Send Diploma _____

City _____ State _____ Zip _____

Email _____ Phone _____ Fax _____

Employer Information

Company Name _____

Address _____

City _____ State _____ Zip _____

Supervisor's Name _____ Title _____

Email _____ Phone: _____ Fax _____

Payment Information

- Application Fee: \$150** **Transfer Credit Fee: \$25** (per application)

Payment Method:

- Check (Payable to NRMCA) Credit Card VISA MasterCard AmEx

Card Number _____ Exp. Date _____

Name on Credit Card (print) _____ Signature _____

Send completed application with payment to:

Paying by Credit Card:
NRMCA, Attn. Shawnita Dickens
66 Canal Center Plaza, Suite 250
Alexandria, VA 22314
Email: sdickens@nrmca.org
Direct: 703-706-4854

Paying by Check:
SunTrust Bank, c/o NRMCA
P.O. Box 79433
Baltimore, MD 21279

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Sales, Marketing and Promotion Career Track Requirements (120 hours)

Courses taken with 5 years of application (CCSP classes taken prior will be grandfathered.)

Please provide a copy of certification, if applicable. (If exam was required for certification, applicant must have passed to apply for CCPf.)

Please check each course being used to achieve your CCPf.

PREREQUISITE

- ACI Field Technician Level I Certification - must be current or earned while taking required courses. (Please provide ACI certification number and copy of certificate)

REQUIRED COURSES (84 hours)*

- Introduction to Concrete Fundamentals: Concrete 101 (CCSP Module I) Certification (24 hours)
- Understanding the Concrete Contractor's Business (CCSP Module II) Certification (20 hours)
- Fundamentals of Accounting, Finance, and Business Law (CCSP Module III) Certification (20 hours)
- Professional Sales Skills (CCSP Module IV) Certification (20 hours)

NRMCA SUGGESTED ELECTIVES (36 hours minimum)*

- Building Green with Concrete, earning NRMCA Certified Green Building Specialist (8 hours)
- Concrete Pavement Analyst Training (6 hours)
- Concrete's Role in Sustainable Development (8 hours)
- Concrete Technology Training and Certification Program (Technical Short Course), earning Level 2 Certification (32 hours) , earning Level 3 (40 hours)
- Design of Concrete Pavements (online) (6 hours)
- Design of Concrete Parking Lots – ACI 330 (4 Hours)
- Effective RMC Supervisor Certification (20 hours)
- Financial Management / Think Like an Owner (16 hours)
- Plant Manager Certification Course (24 hours)
- NRMCA Safety Course (20 hours)
- Developing Industry Leader' program (12 hours)
- Ready Mixed Concrete Sales Manager Workshops (varies)
- Educational sessions at NRMCA ConcreteWorks (varies)
- Education sessions at NRMCA Annual Convention (varies)
- *Third party courses – general business principles, financial, legal and ethics (varies)

*Other professional development courses offered by NRMCA or other organizations may qualify as ELECTIVES, following an evaluation and approval by NRMCA (see CCPf Certification Rules). College classes do not qualify.

Transfer Credit Information to Fulfill Elective Requirement

Elective coursework from other institutions is allowed. They must have been taken within the 5-year application window. Provide proof of completion: copy of certificate and/or supervisor's signature. You will be notified if credit is not accepted by NRMCA. There is a \$25 Transfer Credit Fee per application.

① _____			
Course Name	Date	Institution/Company	Location
Credit conferred: <input type="checkbox"/> Certificate of Attendance <input type="checkbox"/> CEUs <input type="checkbox"/> Academic Credits		Credit Hours: _____	
② _____			
Course Name	Date	Institution/Company	Location
Credit conferred: <input type="checkbox"/> Certificate of Attendance <input type="checkbox"/> CEUs <input type="checkbox"/> Academic Credits		Credit Hours: _____	
③ _____			
Course Name	Date	Institution/Company	Location
Credit conferred: <input type="checkbox"/> Certificate of Attendance <input type="checkbox"/> CEUs <input type="checkbox"/> Academic Credits		Credit Hours: _____	
Supervisor's Signature _____			

I understand that if I fail to fulfill any requirement, I forfeit my application fee and must reapply when I complete all requirements.

Name Signature Date