

# NRMCA - Certified Concrete Sales Professional Certification Class & Exam



Presented by Tennessee Concrete Association



**When:** **January – April 2023** (see dates below)

**Where:** **Smyrna, Tennessee** – Hampton Inn, 2573 Highwood Blvd – Smyrna, TN 37167

Link for TN Concrete Association room rate:

[https://secure3.hilton.com/en\\_US/hp/reservation/book.htm?ctyhocn=MQYTNHX&corporateCode=0003272094&from=nrlink](https://secure3.hilton.com/en_US/hp/reservation/book.htm?ctyhocn=MQYTNHX&corporateCode=0003272094&from=nrlink)

**Why:** **Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills**

**Cost:** **\$3195 per person for all 4 modules** - (TN Concrete Association (TCA) member price)

**Individual Module prices:** **\$925 per Module** - (TCA member price)  
**\$1325 per Module** - (non-TCA member price)  
**\$995** - (out-of-state (TN) & NRMCA member)  
**\$150 – Retest for any module**

**Time:** **8:00a.m. – 4:30p.m.**

**Register Online - <https://form.jotform.com/202855328570155>** or use form below.

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA's top professional certification – the Certified Concrete Professional (CCPf) – increasingly recognized as significant milestone in concrete industry professional development.

<p><b>Please circle</b> module(s) registering for and send to the TCA office. (see options below)  <b>All course materials will be distributed first day of the module.</b></p>		<p>Module(s) # _____</p> <p>Registration fee:</p> <p>\$ _____ X _____</p> <p><b>Total \$</b> _____</p>
Yes	No	Module 1 – Technical Product Knowledge - <b>January 10-13, 2023</b> <i>Note: 3 1/2 Days – Test on Friday</i>
Yes	No	Module 2 – Customer Business Knowledge - <b>February 21-23, 2023</b>
Yes	No	Module 3 – General Business Knowledge - <b>March 21-23, 2023</b>
Yes	No	Module 4 – Professional Sales Skills - <b>April 18-20, 2023</b>

**Company:** \_\_\_\_\_

Contact person: \_\_\_\_\_

Email \_\_\_\_\_

Billing Address: \_\_\_\_\_

City, St., Zip \_\_\_\_\_

Phone: \_\_\_\_\_

**Student:** \_\_\_\_\_

Address \_\_\_\_\_

City, St., Zip \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**Remit Payment to:**  
 Tennessee Concrete Association  
 699 President Place Suite 400  
 Smyrna, TN 37167  
 Phone : (615) 360-7393

**Send form to: Darla**  
 Email: [dsparkman@tnconcrete.org](mailto:dsparkman@tnconcrete.org)  
 Fax: (615) 360-6670  
[www.tnconcrete.org](http://www.tnconcrete.org)

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