**NRMCA - Certified Concrete Sales Professional Certification Class & Exam**  
*Presented by Tennessee Concrete Association*

**When:** January – April 2022 *(see dates below)*

**Where:** Smyrna, Tennessee – Hampton Inn, 2573 Highwood Blvd – Smyrna, TN 37167

Link for TN Concrete Association room rate:  

**Why:** Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills

**Cost:** $3195 per person for all 4 modules - (TN Concrete Association (TCA) member price)  
*Individual Module prices:*  
$925 per Module - (TCA member price)  
$1325 per Module - (non-TCA member price)  
$995 - (out-of-state (TN) & NRMCA member)  
$150 – Retest for any module

**Time:** 8:00a.m. – 4:30p.m.

Register Online - [https://form.jotform.com/202855328570155](https://form.jotform.com/202855328570155) or use form below.

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA’s top professional certification – the Certified Concrete Professional (CCP) – increasingly recognized as significant milestone in concrete industry professional development.

Please circle module(s) registering for and send to the TCA office. (see options below)  
All course materials will be distributed first day of the module.

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
<th>Module</th>
<th>Date/Year</th>
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<tbody>
<tr>
<td>Yes</td>
<td>No</td>
<td>Module 1 – Technical Product Knowledge</td>
<td>January 11-14, 2022</td>
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*Note: 3½ Days – Test on Friday*

<table>
<thead>
<tr>
<th>Yes</th>
<th>No</th>
<th>Module 2 – Customer Business Knowledge</th>
<th>February 22-24, 2022</th>
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<tbody>
<tr>
<td>Yes</td>
<td>No</td>
<td>Module 3 – General Business Knowledge</td>
<td>March 22-24, 2022</td>
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<td>Yes</td>
<td>No</td>
<td>Module 4 – Professional Sales Skills</td>
<td>April 19-21, 2022</td>
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| Module(s) #__________ | Registration fee:  
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<td><strong>Total $_________</strong></td>
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**Company:** ____________________________________________

**Contact person:** ______________________________________

**Email:** _____________________________________________

**Billing Address:** ____________________________________

**City, St., Zip:** ____________________________

**Phone:** ____________________________

**Email:** ____________________________

Remit Payment to:  
Tennessee Concrete Association  
699 President Place Suite 400  
Smyrna, TN 37167  
Phone: (615) 360-7393

Send form to: Darla  
Email: dsparkman@tnconcrete.org  
Fax: (615) 360-6670  
www.tnconcrete.org

□ Bill Me  □ Visa  □ MasterCard  □ Amer. Exp.

Card #: ____________________________________________

CVV #: ________ Exp. Date _____________

Name on card ________________________________________