

COVID-19 Concrete Industry Update



Friday, March 12, 2021

11:00am EST



We will start at 11:00am EST

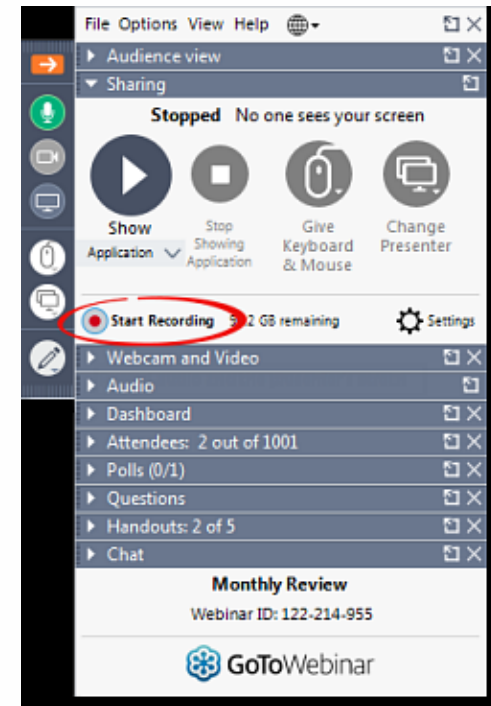
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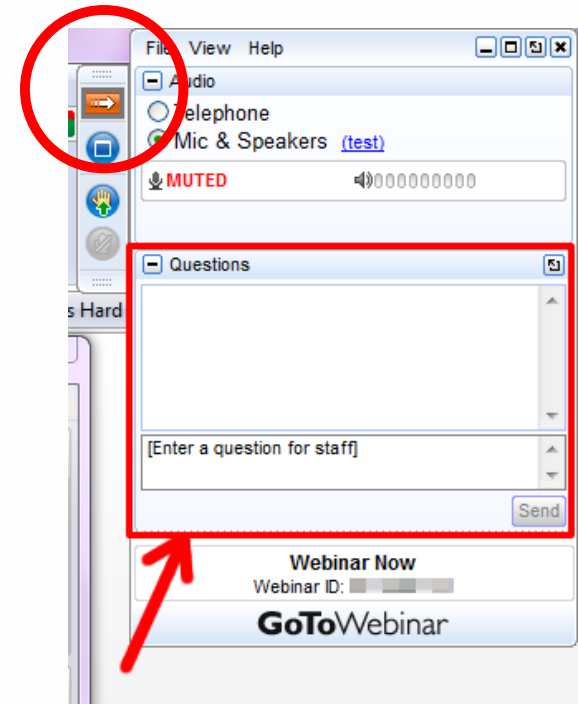
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We are recording the webinar...

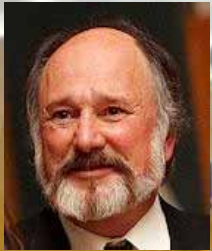


Using the webinar functions

- Type in “Questions” tab.
- We will answer as many questions as possible.
- All questions not answered will be addressed after the webinar.
- Attendees will receive a post-webinar email as necessary.



Presenters



***Gary Mullings**
NRMCA Executive Vice President of Compliance & Operations*



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NRMCA Senior Vice President of Compliance & Regulatory Affairs*



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Antitrust Policy Statement

The National Ready Mixed Concrete Association assigns the highest priority to full compliance with both the letter and the spirit of the antitrust laws. Agreements among competitors that unreasonably limit competition are unlawful under federal and state antitrust laws, and violators are subject to criminal fines and incarceration, civil fines and private treble-damage actions. Even the successful defense of antitrust litigation or an investigation can be very costly and disruptive. It is thus vital that all meetings and activities of the Association be conducted in a manner consistent with the Association's antitrust policy.

Examples of illegal competitor agreements are those that attempt to fix or stabilize prices, to allocate territories or customers, to limit production or sales, or to limit product quality and service competition. Accordingly, it is inherently risky and potentially illegal for competitors to discuss under Association auspices, or elsewhere, the subjects of prices, pricing policies, other terms and conditions of sale, individual company costs (including planned employee compensation), the commercial suitability of individual suppliers or customers, or other factors that might adversely affect competition.

It is important to bear in mind that those in attendance at Association meetings and activities may include competitors, as well as potential competitors. Any discussion of sensitive antitrust subjects with one's competitors should be avoided at all times before, during, and after any Association meeting or other activity. This is particularly important because a future adversary may assert that such discussions were circumstantial evidence of an illegal agreement, when viewed in light of subsequent marketplace developments, even though there was, in fact, no agreement at all.

If at any time during the course of a meeting or other activity, Association staff believes that a sensitive topic under the antitrust laws is being discussed, or is about to be discussed, they will so advise and halt further discussion for the protection of all participants. Member attendees at any meeting or activity should likewise not hesitate to voice any concerns or questions that they may have in this regard.

Adopted by the NRMCA Board of Directors, September 18, 2006.

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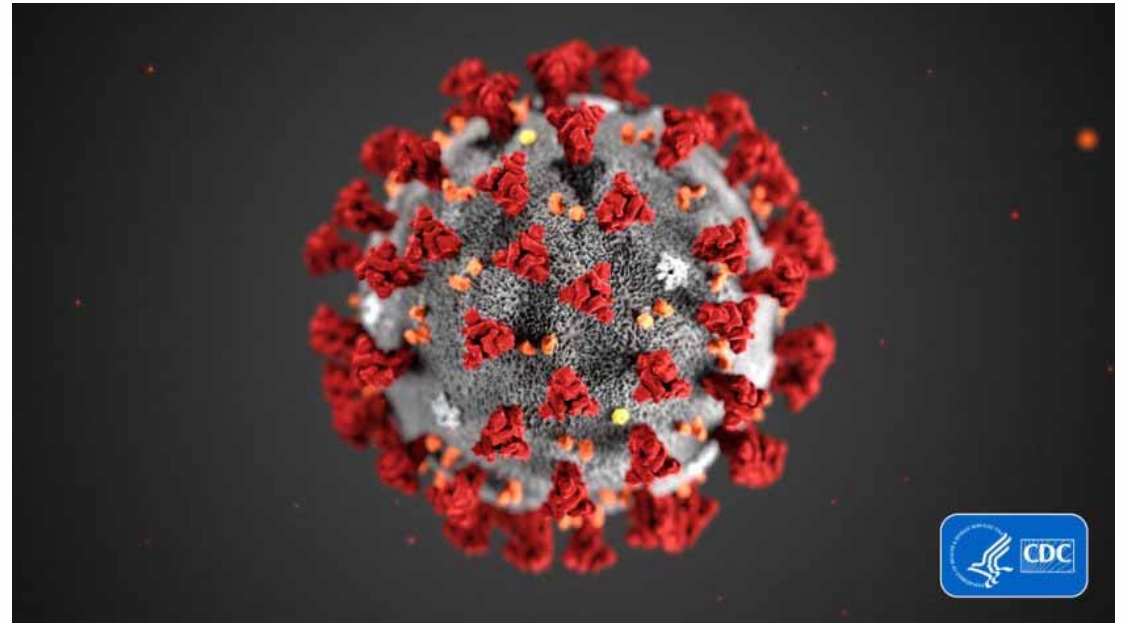
Topics

- 1) Resources
- 2) Current Data
- 3) Vaccinations
- 4) OSHA Actions
- 5) COVID Plans
- 6) Around the Country
- 7) Regulatory Guidance
- 8) Questions



Resources

- CDC
- WHO
- DOL
- DOS
- FDA
- Federal and State Guidance





[COVID-19 RESOURCES](#) | [CONTACT US](#) | [E-STORE](#)

[MEMBERS ONLY](#)

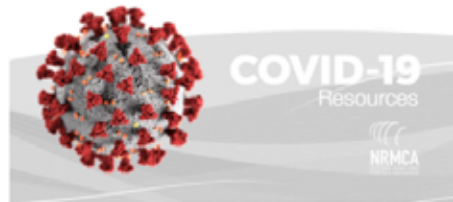
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COVID-19 Resources

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In this section



[NEW – OSHA: Protecting Workers: Guidance on Mitigating and Preventing the Spread of COVID-19 in the Workplace](#)

[NEW – CDC Requires Wearing of Face Masks While on Public Transportation and at Transportation Hubs](#)

COVID-19 Vaccine Information

[Template Vaccine Letter for State Officials/Health Departments](#) (letter .doc will download to your computer)

[Workplace Vaccination Program](#)

[Essential Workers & Employees: When & how to Get Vaccinated](#)

[Importance of COVID-19 Vaccination for Essential Workers](#)

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Current Data, Guidelines

- Infections
 - Variants
- Deaths
- Projections
- Timeline
- State Restrictions

Current Data, Guidelines



Centers for Disease Control and Prevention
CDC 24/7: Saving Lives, Protecting People™

COVID Data Tracker

Cases
in US

29,052,862

Cases in US
Last 30 Days



Deaths
in US

527,726

Select a state or territory:

United States ▼

View:

☒ Cases

☐ Deaths

Metric:

☒ Daily trends

☐ Total and rate

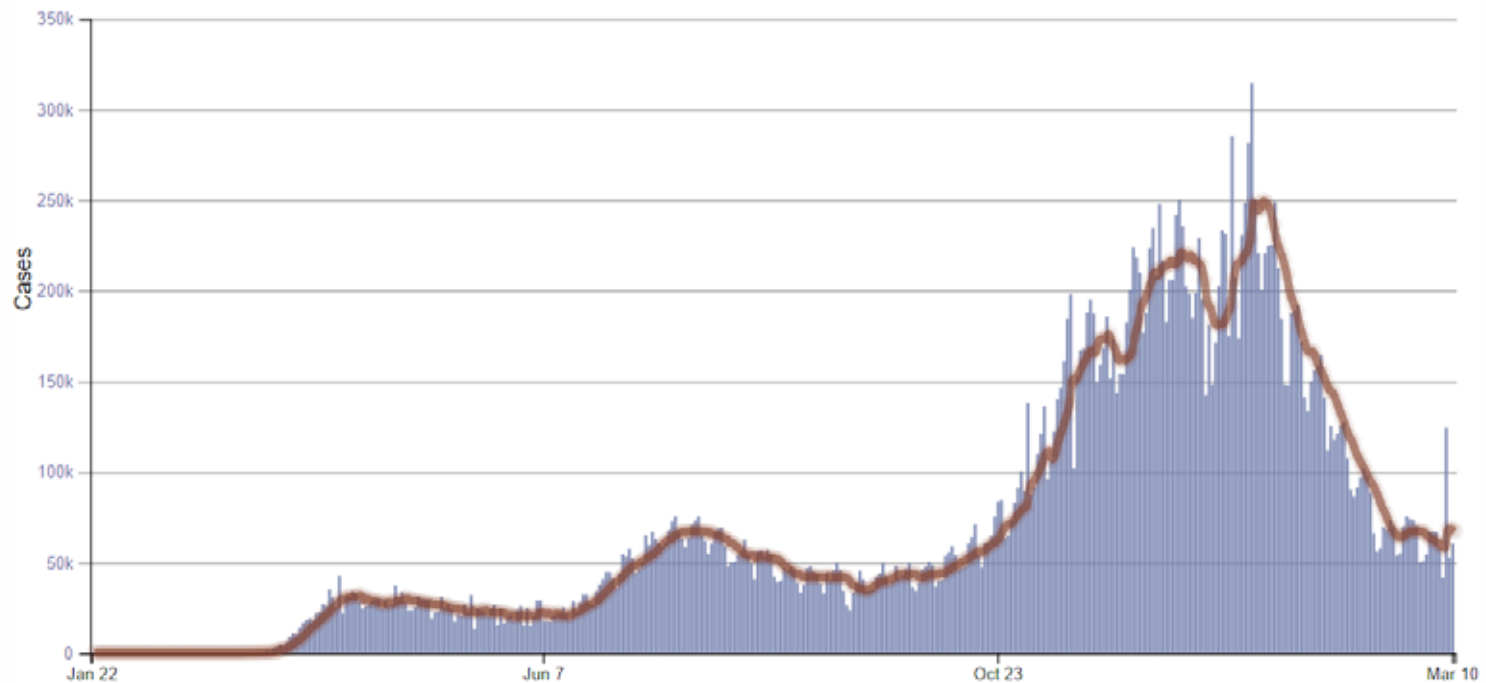
Show:

☒ 7-Day moving average



Blue bars show daily cases. The red line is the sum of cases over the last 7 days, divided by 7. Averages are used to reduce reporting differences.

Daily Trends in Number of COVID-19 Cases in the United States Reported to CDC



Select a state or territory:

United States

View:

☐ Cases

☒ Deaths

Metric:

☒ Daily trends

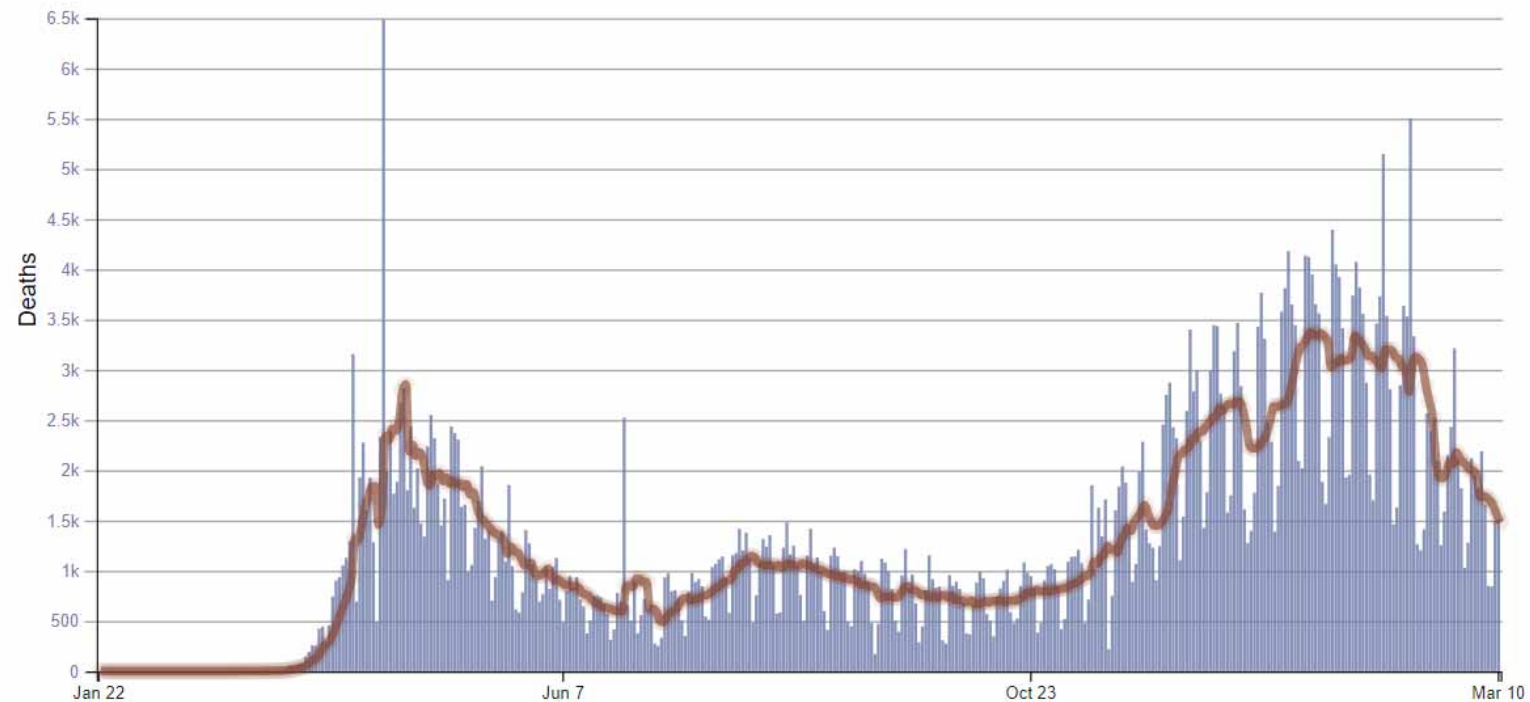
☐ Total and rate

Show:

☒ 7-Day moving average

Blue bars show daily deaths. The red line is the sum of deaths over the last 7 days divided by 7. Averages are used to reduce reporting differences.

Daily Trends in Number of COVID-19 Deaths in the United States Reported to CDC



Select a state or territory:

Maryland

View:

☐ Cases

☒ Deaths

Metric:

☒ Daily trends

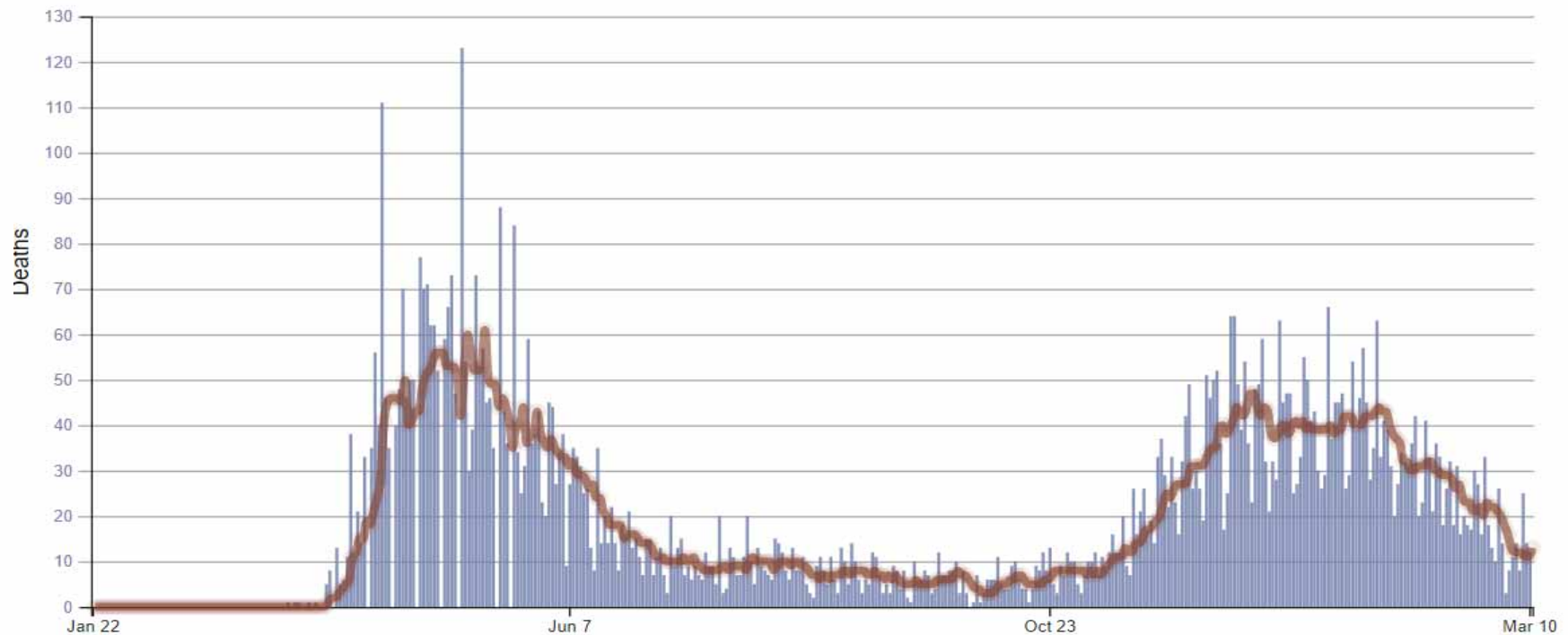
☐ Total and rate

Show:

☒ 7-Day moving average

Blue bars show daily deaths. The red line is the sum of deaths over the last 7 days divided by 7. Averages are used to reduce reporting differences.

Daily Trends in Number of COVID-19 Deaths in Maryland Reported to CDC



New Admissions of Patients with Confirmed COVID-19, United States

August 1, 2020 – March 8, 2021



1,843,501

Total New Admissions
Aug 1, 2020 – Mar 8, 2021

4,253

New Admissions
Mar 08, 2021

4,939

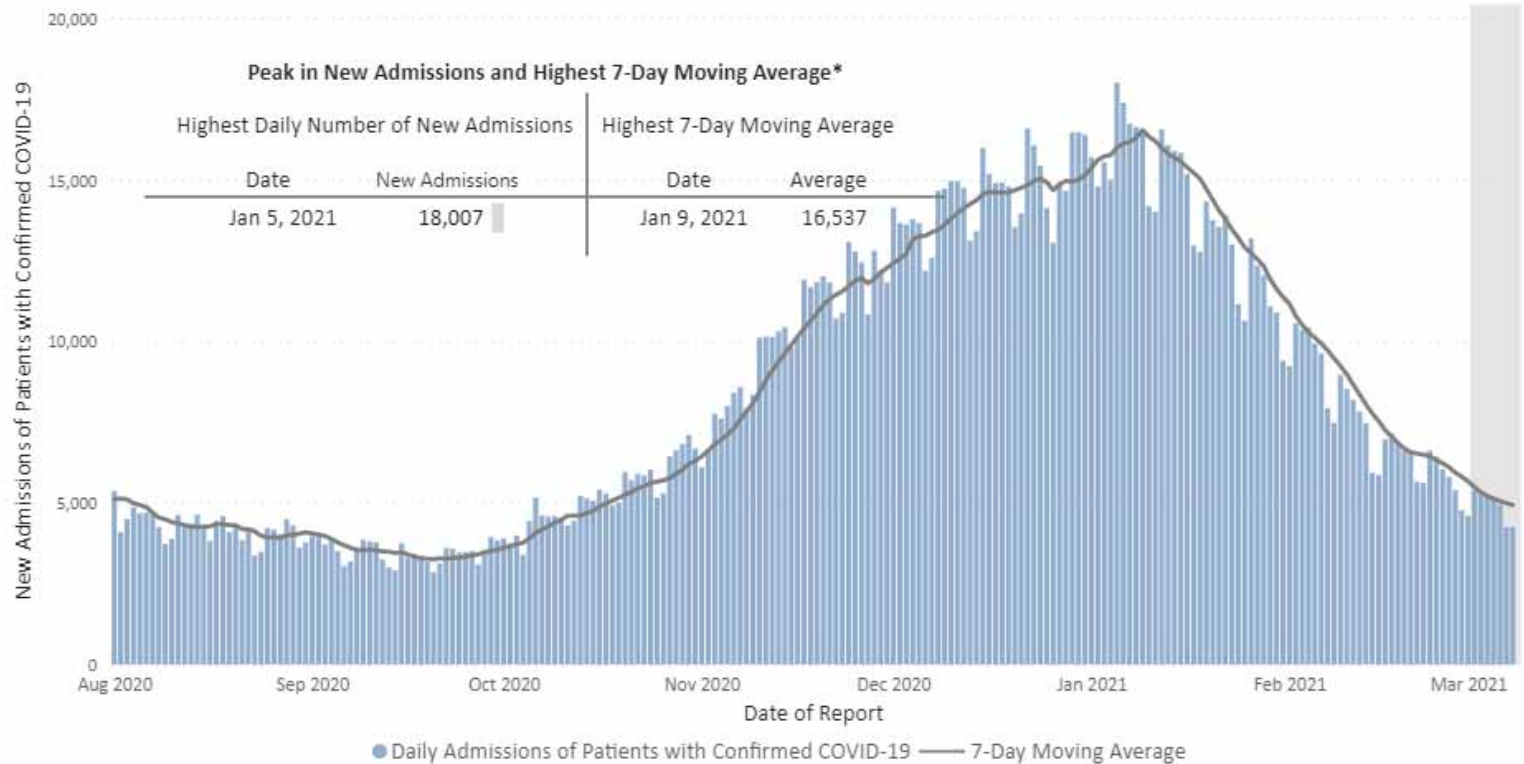
Current 7-Day Average
Mar 2, 2021 – Mar 8, 2021

5,669

Prior 7-Day Average
Feb 23, 2021 – Mar 1, 2021

-12.9%

Change in 7-Day Average



Based on reporting from all hospitals (N=5,262). Due to potential reporting delays, data reported in the most recent 7 days (as represented by the shaded bar) should be interpreted with caution.

*Small shifts in historic data may occur due to changes in the CMS Provider of Services file, which is used to identify the cohort of included hospitals.

Last Updated: Mar 10, 2021

Unified Hospital Dataset, White House COVID-19 Team, Data Strategy and Execution Workgroup

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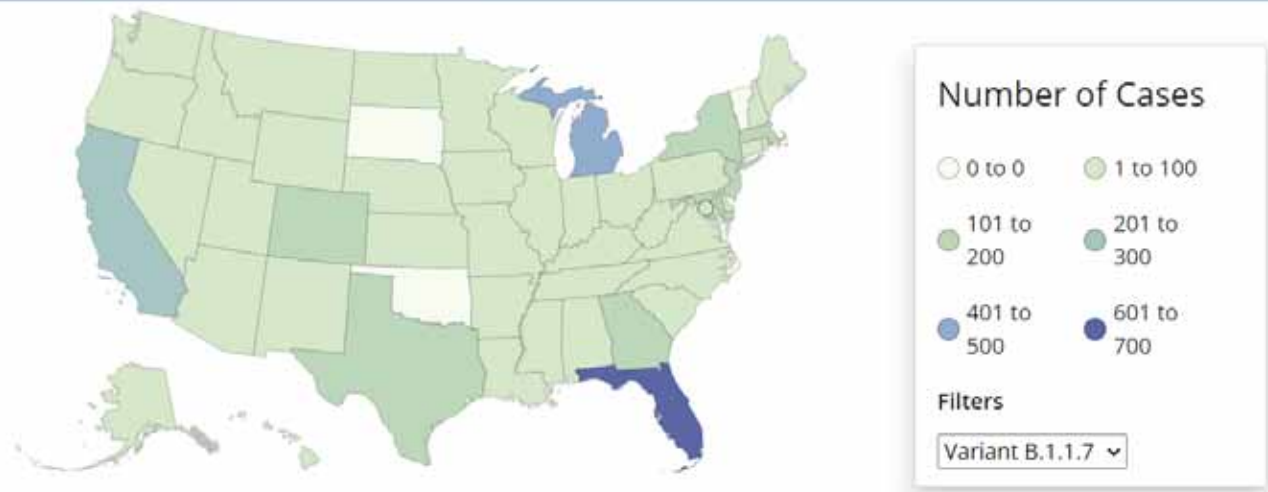
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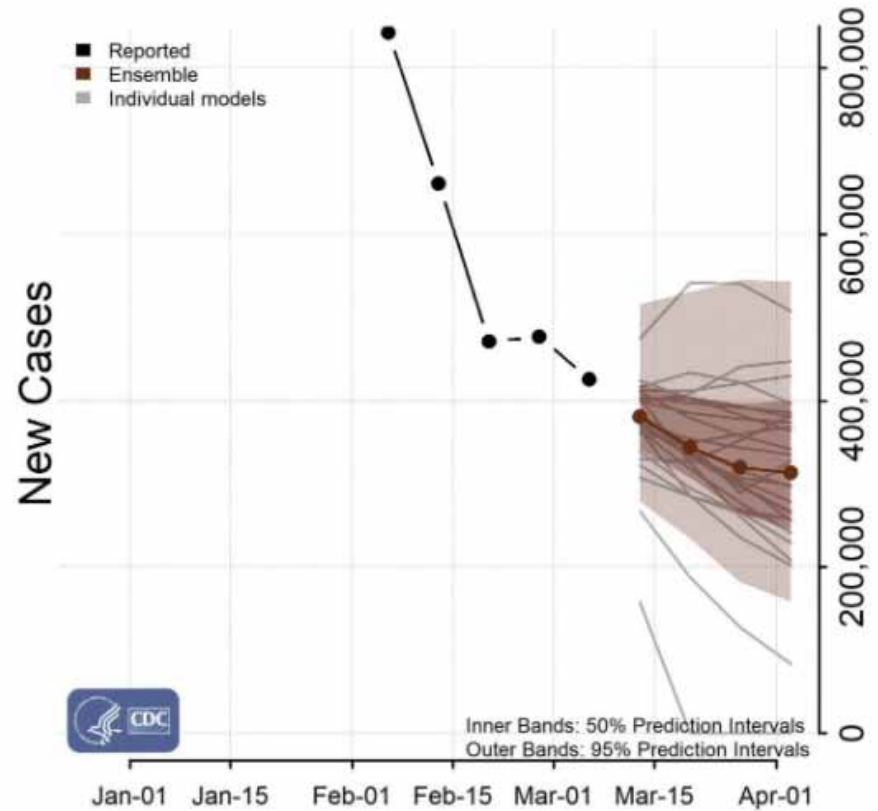
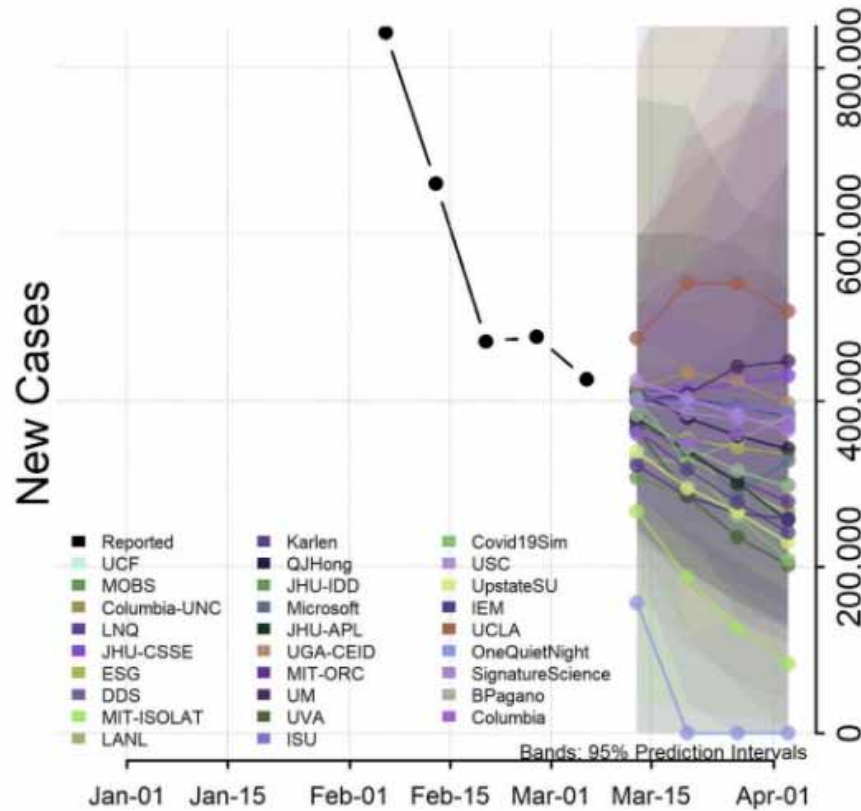
About Variants of the Virus that Causes COVID-19

What we know
What we do not know
What it means

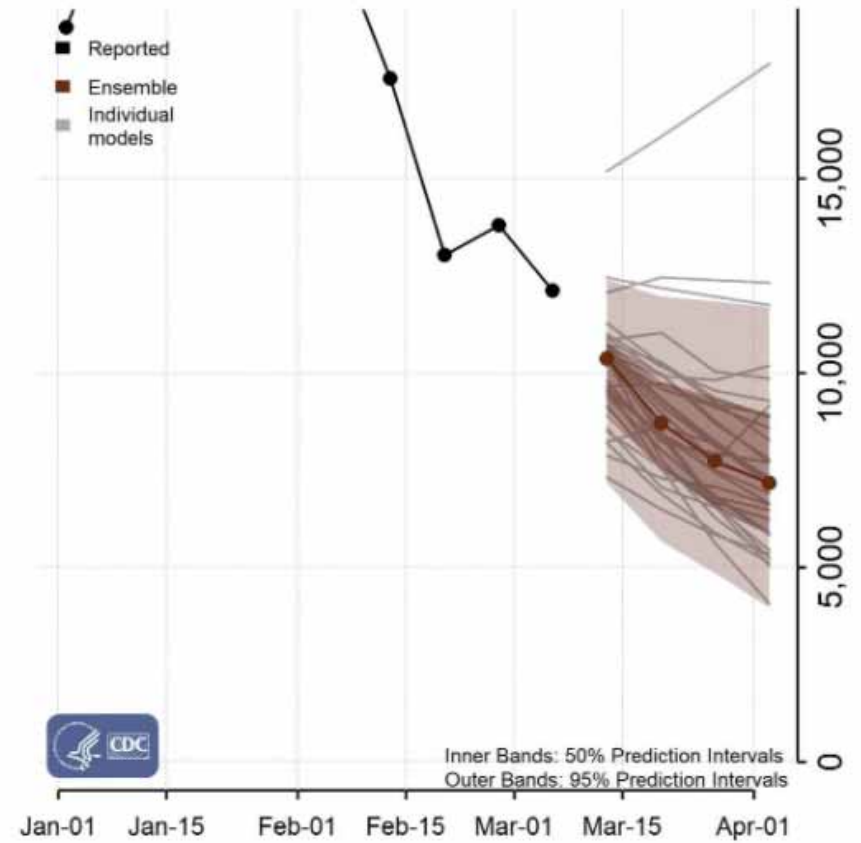
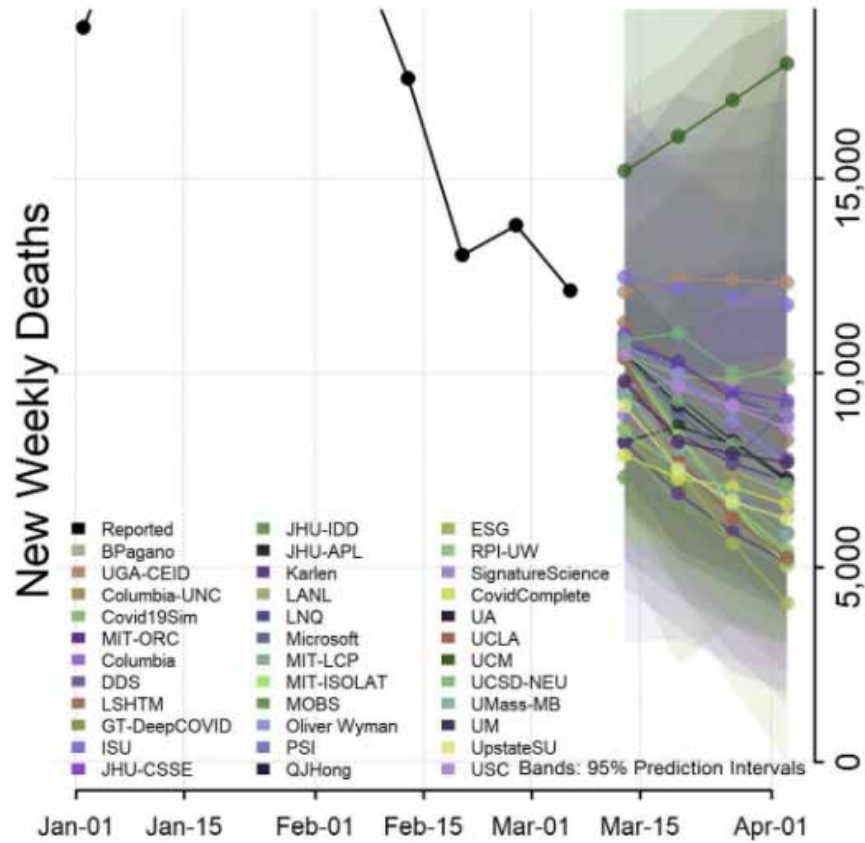
Emerging Variant Cases in the United States*†



National Forecast



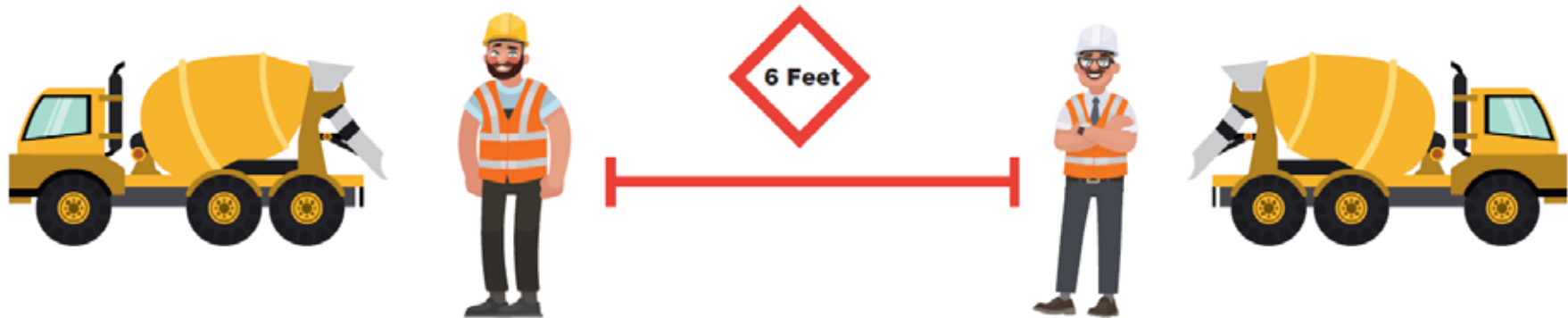
National Forecast



Quick Tips



Social Distancing



Social Distancing



Personal Protective Equipment (PPE)



No sharing PPE!

Vaccinations

- Vaccines
- Phases
- Concerns
- RMC Workers
 - Template Letter
- Domestic vs. International
- CDC Guidance
- Timing
- Current Outlook
- 2021 and Beyond



Vaccines Available



Vaccine Data

COVID-19 Vaccinations in the United States

Overall US COVID-19 Vaccine | Deliveries and Administration; Maps, charts, and data provided by CDC, updated daily by 8 pm ET[†]

Represents all vaccine partners including jurisdictional partner clinics, retail pharmacies, long-term care facilities, Federal Emergency Management Agency and Health Resources and Services Administration partner sites, and federal entity facilities.

Total Vaccine Doses

Delivered 131,131,470

Administered 98,203,893

Learn more about the distribution of vaccines.

People Vaccinated

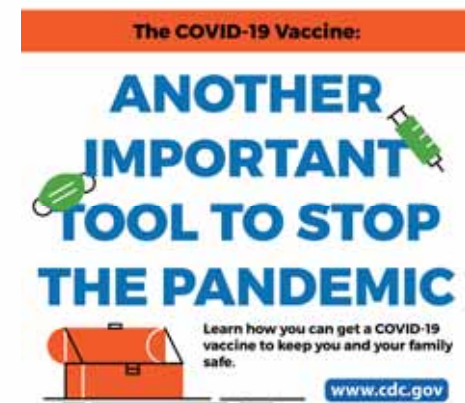
	At Least One Dose	Fully Vaccinated
Total	64,071,674	33,863,127
% of Total Population	19.3%	10.2%
Population ≥ 18 Years of Age	64,005,256	33,839,130
% of Population ≥ 18 Years of Age	25.1%	13.3%
Population ≥ 65 Years of Age	33,715,207	17,383,306
% of Population ≥ 65 Years of Age	62.4%	32.2%

Read more about how these data are reported.

CDC | Data as of: Mar 11 2021 6:00am ET | Posted: Mar 11 2021 2:01PM ET

Vaccine Considerations

- Getting Vaccinated
 - Phase 1b
 - Employer Plan
 - Require
 - Encourage



Vaccine Considerations

*** SAMPLE LETTER ***
STATE ASSN OR MEMBER COMPANY TO
GOVERNOR/HEALTH DEPT/COUNTY OFFICIALS
*** SAMPLE ***

Dear XXX,

Thank you for your efforts to combat and defeat the COVID-19 pandemic. As we continue through each of the stages of vaccination, we are writing to request that you consider the appropriate prioritization of America's workers in the construction material manufacturing and supply industries.

>>> INSERT STATE/COMPANY SPECIFIC INFO *NRMCA represents an industry with more than 2,250 companies and subsidiaries that employ more than 135,000 American workers who manufacture and deliver ready mixed concrete. The Association represents both national and multinational companies that operate in every congressional district in the United States. The industry includes more than 75,000 ready mixed concrete trucks and 6,500 ready mixed concrete plants. Roughly 85% of all U.S. ready mixed concrete companies are small businesses.* <<<

The ready mixed concrete industry manufactures a construction material vital for our built environment. From roads and bridges to homes and high-rises, our built environment could not be realized without the use of ready mixed concrete. This important building material is created by combining fine and coarse aggregates, cement and water. In 2019 alone, the industry is estimated to have produced 371 million cubic yards of ready mixed concrete^[1]. Virtually every construction project in America requires ready mixed concrete.

Throughout the pandemic, the ready mixed concrete industry has provided the construction industry an essential service, delivering the critical materials that form the basis of every residential, commercial and public works project in America.

As an industry, safety has always been our top priority. In light of the pandemic, we have increased our use of personal protective equipment, adjusted schedules and physical work arrangements, and followed all federal and state health and safety protocols to ensure the protection of our employees and those with whom they interact.

Ready mixed concrete delivery professionals make multiple trips each day to local construction sites, delivering loads of concrete within a short distance of their plants. Their job cannot be done remotely and is both essential and critical to the economic health of our nation.

As you evaluate the distribution of vaccines, we request that you recognize the role that front-

When You've Been Fully Vaccinated

- 2 weeks after last dose
- Gather indoors
- Precautions
- No quarantine*
- Travel?



OSHA Actions

- **New COVID Guidance**
 - Change in tone
- **Emergency Temporary Standard (ETS)?**
 - Infectious Disease Plan
 - Training
 - Recordkeeping/Reporting
- **OSHA Inspector General**
- **MSHA?**



COVID Plans



ETS vs. No ETS

Moving Forward – What Does it Look Like

COVID Plans

- At the plant
- In the shop
- In the batch room
- In the drivers' room
- Dispatch office
- At the jobsite
- Mixer trucks
- Teleworking
- Customers

COVID Plans

- 1) Have a plan
- 2) Communicate
- 3) Identify vulnerable workers
- 4) Minimize worker/customer contact
- 5) Worker rotations
- 6) No gathering of personnel, drivers
- 7) Signage
- 8) Ventilation
- 9) Disinfect common surfaces, areas
- 10) Make all meetings virtual where possible
- 11) Reduce access for only essential personnel
- 12) Sick employees stay home
- 13) Protocols for workers testing positive
- 14) Follow federal and state guidelines



Mixer Trucks



Driver training:

- 1) Have a plan
- 2) Communicate with drivers
- 3) Driver and instructor PPE
- 4) Avoid driver-instructor contact
- 5) Use trailing vehicle if possible
- 6) Follow state and federal guidelines



Regulatory Guidance



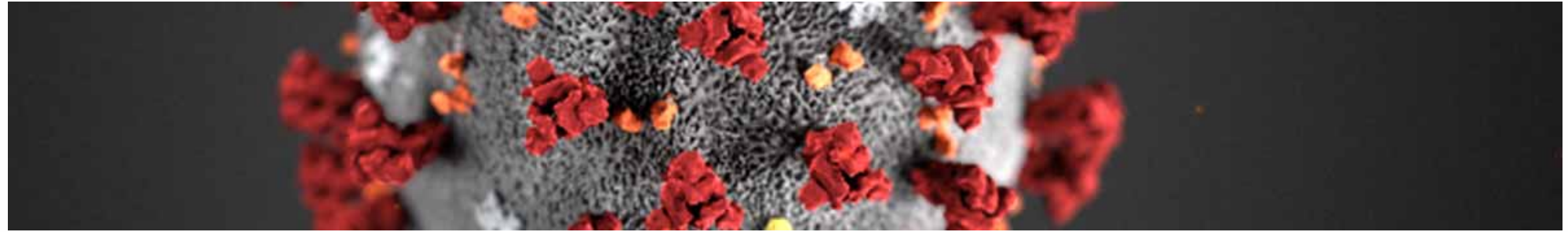
Returning to Work

- 1) Have a plan – point person/team
- 2) Communicate with employees
- 3) Phase in period
- 4) Specific staff/departments
 - HR
 - IT
 - Front office
 - Etc.
 - High risk employees?
- 5) New workplace rules/procedures
 - Common areas
 - Well checks/screening?
 - Disinfecting
- 6) Continued remote working
- 7) Sick employee procedures/benefits
- 8) Worker rotations
- 9) Ventilation
- 10) More PPE?
- 11) Disinfectants/sanitizers available?
- 12) Mixer truck decals continued
- 13) Changes with ticketing
- 14) Dispatch changes
- 15) COD
- 16) Employee training/cross-training
- 17) Visitors, new hires, customers
- 18) Recordkeeping, reporting
- 19) Stay informed and flexible
- 20) Follow state and federal guidelines

Have a Plan!

Follow State and Federal Guidelines





Questions?



Thank You!

For additional information:

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