

# NRMCA - Certified Concrete Sales Professional Certification Class & Exam

Presented by Tennessee Concrete Association



**When:** January – April 2021 (see dates below)

**Where:** Smyrna, Tennessee – Hilton Garden Inn, 2631 Highwood Blvd – Smyrna, TN 37167

Link for TN Concrete Association room

rate: [https://secure3.hilton.com/en\\_US/gi/reservation/book.htm?ctyhocn=MQYSMGI&corporateCode=N3278685&from=lnrlink](https://secure3.hilton.com/en_US/gi/reservation/book.htm?ctyhocn=MQYSMGI&corporateCode=N3278685&from=lnrlink)

**Why:** Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills

**Cost:** \$3195 per person for all 4 modules - (TN Concrete Association (TCA) member price)

**Individual Module prices:** \$925 per Module - (TCA member price)  
 \$1325 per Module - (non-TCA member price)  
 \$995 - (out-of-state (TN) & NRMCA member)  
 \$150 – Retest for any module

**Time:** 8:00a.m. – 4:30p.m.

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA's top professional certification – the Certified Concrete Professional (CCPf) – increasingly recognized as significant milestone in concrete industry professional development.

**Please circle** module(s) registering for and send to the TCA office. (see options below)  
**All course materials will be distributed first day of the module.**

Yes	No	-	Module 1 – Technical Product Knowledge	-	<b>Jan. 12-15, 2021</b>
<i>Note: 3 1/2 Days – Test on Friday</i>					
Yes	No	-	Module 2 – Customer Business Knowledge	-	<b>Feb. 16-18, 2021</b>
Yes	No	-	Module 3 – General Business Knowledge	-	<b>March 16-18, 2021</b>
Yes	No	-	Module 4 – Professional Sales Skills	-	<b>April 20-22, 2021</b>

Module(s) # \_\_\_\_\_

Registration fee:

\$ \_\_\_\_\_ X \_\_\_\_\_

**Total \$** \_\_\_\_\_

Company: \_\_\_\_\_ Student: \_\_\_\_\_

Contact person: \_\_\_\_\_ Address: \_\_\_\_\_

Email: \_\_\_\_\_ City, St., Zip: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Phone: \_\_\_\_\_

City, St., Zip: \_\_\_\_\_

# Registration Now Online!

**Visit our website at: [www.tnconcrete.org/aci-certifications-descriptions](http://www.tnconcrete.org/aci-certifications-descriptions)**

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