

**BUILD WITH STRENGTH**  
A COALITION OF THE NATIONAL READY MIXED CONCRETE ASSOCIATION

# Industry-Wide EPD & Regional Benchmark Report

James Bogdan  
Sr. Director, Sustainability Initiatives

## Agenda

- Generalize trends of transparency
- Transparency in construction industry
  - LEED v4 MR “transparency credits”
- IW-EPD
  - Disclosure in specifications/CDs
  - Suggestions to communicate IW-EPD on LEED projects
- Regional Benchmark Reports
  - For comparison and influencing market activities
- Why does transparency matter?
- Q&A

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## Drivers of Transparency

- “Marketing in the age of transparency”
- Customers / influencers are investigating the risks from the products or companies
- Effort of making more informed and responsible decisions

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## Product Transparency Trends

**Resources**

**Product / Enterprise Transparency**

- Self-Declared  
FTC Part 260
- 3<sup>rd</sup> Party Certs – “single attribute”
- LCA / EPD  
“Multi-impacts”
- Product Health Impacts
- Corporate & Supply Chain Responsibility

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## Transparency in LEED

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## Transparency in Green Building



## LEED® Versions

- LEED®
  - Market Driven Rating System
  - **NOT** a building code (IgCC)
- Several Major Revisions
  - 2.0
  - 2.1
  - 2.2
  - LEED 2009
  - **LEED v4.0**
  - **LEED v4.1**



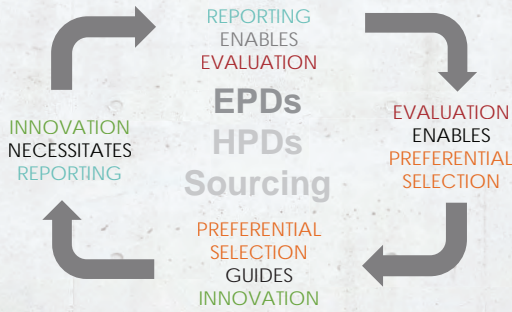
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## Product Transparency Credits - LEED v4.x

0 0 Materials and Resources		13
Prereq	Storage and Collection of Recyclables	Required
Prereq	Construction and Demolition Waste Management Planning	Required
Credit	Building Life-Cycle Impact Reduction	5
Credit	Building Product Disclosure and Optimization - Environmental Product Declarations	2
Credit	Building Product Disclosure and Optimization - Sourcing of Raw Materials	2
Credit	Building Product Disclosure and Optimization - Material Ingredients	2
Credit	Construction and Demolition Waste Management	2

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## Transparency Loop



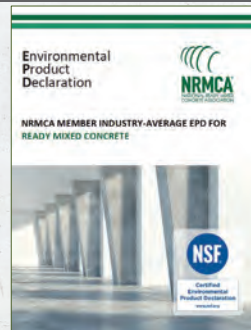
## ENVIRONMENTAL PRODUCT DECLARATION



### Environmental Product Declarations

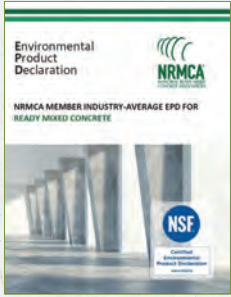
- Option 1: Disclose environmental impacts
  - **Industry average EPD**
    - third party certified Type III (partial contribution)
  - **Product specific EPD**
    - third party certified Type III (more contribution)
- Option 2: Optimizing by demonstrating an impact reduction from Option 1
  - **Compare Product Specific to Regional Benchmark Report**

### Option 1: Industry-Wide EPD



- Provides average industry-wide or “generic” environmental impacts
  - 6 compression strengths
  - w/ various SCMs % and LW aggregate
  - 72 mix designs that represents >90% of production
- Contribution by smaller companies with limited resources
  - 153 companies / 1,954 plants
- Plants provide significant project coverage across the U.S.
- Only participants can utilize document for LEED evidence
- Registered with NSF Certification, LLC

## Option 1: Industry-Wide EPD



Specified / submitted mix, i.e., 4,000 psi mix w/ 25% fly ash

2501-3000 psi (17.25-20.68 MPa)	0-25% Fly Ash and/or Slag 20-25% Fly Ash 30-50% Fly Ash 40-45% Fly Ash 30-35% Slag 40-45% Slag 2-50% Slag	3000-0-FA/SL 3000-20-FA 3000-35-FA 3000-40-FA 3000-50-FA 3000-40-SL 3000-50-SL
3501-4000 psi (20.69-27.58 MPa)	0-25% Fly Ash and/or Slag 20-25% Fly Ash 30-50% Fly Ash 40-45% Fly Ash 30-35% Slag 40-45% Slag 2-50% Slag	4000-0-FA/SL 4000-20-FA 4000-35-FA 4000-40-FA 4000-50-FA 4000-40-SL 4000-50-SL
4501-5000 psi (27.59-34.47 MPa)	0-25% Fly Ash and/or Slag 20-25% Fly Ash 30-50% Fly Ash 40-45% Fly Ash 30-35% Slag 40-45% Slag 2-50% Slag	5000-0-FA/SL 5000-20-FA 5000-35-FA 5000-40-FA 5000-50-FA 5000-40-SL 5000-50-SL
5501-6000 psi (34.48-41.37 MPa)	0-25% Fly Ash and/or Slag 20-25% Fly Ash 30-50% Fly Ash 40-45% Fly Ash 30-35% Slag 40-45% Slag 2-50% Slag	6000-0-FA/SL 6000-20-FA 6000-35-FA 6000-40-FA 6000-50-FA 6000-40-SL 6000-50-SL

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## Option 1: Industry-Wide EPD

Table 16 Summary Results (A1-A3): 4001-5000 psi (27.6-34.5 MPa) RMC product mix design, per cubic yard

Material	FA,7%	FA	FA	FA	FA	FA	FA,7%
EMEP	243.74	199.62	199.62	841.29	809.82	276.29	305.24
CEM	7,149.09	7,022.09	7,022.09	6,721.04	7,049.09	7,149.09	6,892.09
SLAG	0.00	1.21	1.21	1.99	0.97	0.00	1.10
WATER	0.19	0.19	0.19	0.44	0.40	0.19	0.21
ADDP	1,395.82	2,020.00	2,020.00	1,771.84	1,636.86	1,649.82	1,589.85
ADPE	2,089.04	3,287.04	3,287.04	2,861.04	2,830.04	2,799.04	2,537.04
EPD	124.66	180.12	180.12	143.21	134.00	124.64	117.49

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SLAG	0.00	1.21	1.21	1.99	0.97	0.00	1.10
WATER	0.19	0.19	0.19	0.44	0.40	0.19	0.21
ADDP	1,395.82	2,020.00	2,020.00	1,771.84	1,636.86	1,649.82	1,589.85
ADPE	2,089.04	3,287.04	3,287.04	2,861.04	2,830.04	2,799.04	2,537.04
EPD	124.66	180.12	180.12	143.21	134.00	124.64	117.49

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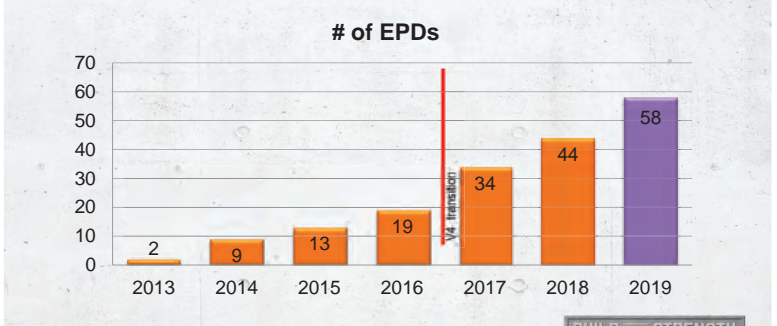
## Option 1: Product-specific EPD



- Commissioned by the RM producer
- Contracted with LCA consultant
- Verified through EPD programs operators
  - NRMCA, ASTM, NSF, UL-Env

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## Tracking Industry EPDs (cumulative)



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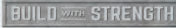
# Div 03 30 00 – Cast in place concrete

## 1.4 SUBMITTALS

A. LEED Submittals: Submit product and material documentation to comply with and contribute to the Project's LEED requirements, as specified in Section 01 81 13 (Sustainable Design Requirements). For all installed products and materials of this Section, complete the following forms attached at the end of Section 018113 "Sustainable Design Requirements":

1. Environmental Materials Reporting Form.
2. Low-Emitting Materials Reporting Form.
3. PET Materials Reporting Form.

B. Manufacturer's Data: Concrete Work - For information only, submit manufacturer's data with application and installation instructions for proprietary materials and frame inclusions.



### LEED v4 BPOD MATERIALS REPORTING FORM

Project Name: \_\_\_\_\_ Submittal Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Submittal No. \_\_\_\_\_  
 Subcontractor: \_\_\_\_\_ Consultant/Person: \_\_\_\_\_ Spec Section: \_\_\_\_\_

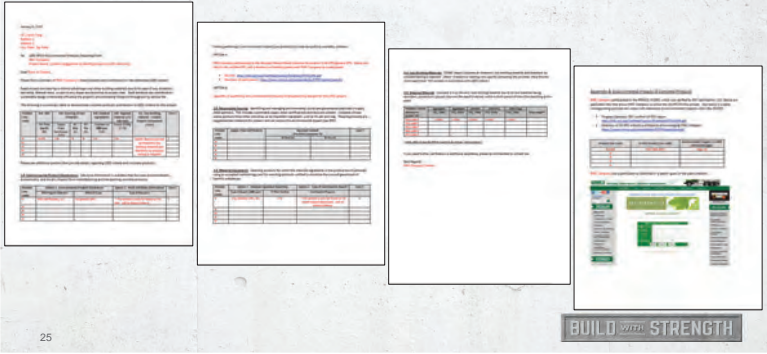
Please complete this form for ALL permanently-installed products in Divisions 03-12, 21, and 22 and installation products specified in any section. For each product, please fill in ALL requested information and check boxes to indicate documentation included in this submittal. See page 2 for definitions and documentation requirements.

PRODUCT	PRODUCT NAME / MODEL	MANUFACTURER	TOTAL MATERIAL COST (including site labor & equipment)	REGIONAL MATERIALS
<input checked="" type="checkbox"/> EPD <input type="checkbox"/> Product LCA <input type="checkbox"/> Product LCA	SOURCING OF RAW MATERIALS		MATERIAL INGREDIENTS	<input type="checkbox"/> Regional Material <input type="checkbox"/> Composite Material <input type="checkbox"/> Recycled Material
	<input type="checkbox"/> US <input type="checkbox"/> 10 Year <input type="checkbox"/> 25 Year <input type="checkbox"/> 50 Year	<input type="checkbox"/> Recycled Content <input type="checkbox"/> Recycled Fiber <input type="checkbox"/> Recycled Glass <input type="checkbox"/> Recycled Plastic <input type="checkbox"/> Recycled Paper <input type="checkbox"/> Recycled Steel <input type="checkbox"/> Recycled Wood		
<input type="checkbox"/> EPD <input type="checkbox"/> Product LCA <input type="checkbox"/> Product LCA	SOURCING OF RAW MATERIALS		MATERIAL INGREDIENTS	<input type="checkbox"/> Regional Material <input type="checkbox"/> Composite Material <input type="checkbox"/> Recycled Material
	<input type="checkbox"/> US <input type="checkbox"/> 10 Year <input type="checkbox"/> 25 Year <input type="checkbox"/> 50 Year	<input type="checkbox"/> Recycled Content <input type="checkbox"/> Recycled Fiber <input type="checkbox"/> Recycled Glass <input type="checkbox"/> Recycled Plastic <input type="checkbox"/> Recycled Paper <input type="checkbox"/> Recycled Steel <input type="checkbox"/> Recycled Wood		
<input type="checkbox"/> EPD <input type="checkbox"/> Product LCA <input type="checkbox"/> Product LCA	SOURCING OF RAW MATERIALS		MATERIAL INGREDIENTS	<input type="checkbox"/> Regional Material <input type="checkbox"/> Composite Material <input type="checkbox"/> Recycled Material
	<input type="checkbox"/> US <input type="checkbox"/> 10 Year <input type="checkbox"/> 25 Year <input type="checkbox"/> 50 Year	<input type="checkbox"/> Recycled Content <input type="checkbox"/> Recycled Fiber <input type="checkbox"/> Recycled Glass <input type="checkbox"/> Recycled Plastic <input type="checkbox"/> Recycled Paper <input type="checkbox"/> Recycled Steel <input type="checkbox"/> Recycled Wood		

CONTRACTOR CERTIFICATION: \_\_\_\_\_, duly authorized representative of \_\_\_\_\_, hereby certifies that the material information contained herein is an accurate representation of the material qualifications to be provided by us, as components of the final building construction. Furthermore, I understand that any change in such qualifications during the purchasing period will require prior written approval from the Construction Manager and Owner.

SIGNATURE OF AUTHORIZED REPRESENTATIVE: \_\_\_\_\_ DATE: \_\_\_\_\_

# LEED Communication Letter



# LEED Communication Letter- summary

January 6, 2020  
 GC / Arch / Eng  
 Address 1  
 Address 2  
 City, State Zip Code

Re: LEED BPOD Environmental Materials Reporting Form  
 RMC Concrete  
 Project Name, Location (suggestions to identify project on LEED directory)

Dear Point of Contact,

Please find a summary of RMC Company's listed products and contribution to the referenced LEED project. Ready-mixed concrete has a distinct advantage over other building materials due to its ease of use, durability, resilience, thermal mass, ability to any shape and proximity to project sites. Each attribute can contribute to sustainable design criteria and influence the project's environmental footprint throughout its service life.

The following is a summary table to demonstrate concrete products contribution to LEED criteria for this project:

Product Name	LEED EPD	MR: Sourcing of Raw Materials	MR: Material Highlights	MR: Regional Material within 100 miles	EQ: Low-emitting materials: Volatile Organic Compounds (VOC)	Cost \$
1. Ready-Mixed Concrete	Yes	Yes	Yes	Yes	Yes	1.00
2. Ready-Mixed Concrete	Yes	Yes	Yes	Yes	Yes	1.00
3. Ready-Mixed Concrete	Yes	Yes	Yes	Yes	Yes	1.00

Please see additional sections that provide details regarding LEED criteria and concrete products.

- LEED project information & registration
- High level promotion of concrete
- Summary table addressing "transparency" credits
- Cost
- Goes into credit details



## LEED Communication Letter - EPD

**1.0 Environmental Product Declarations:** Life-cycle information is available that discloses environmentally, economically, and socially impacts from manufacturing and transporting concrete products.

Product (mix code)	Option 1: Environmental Product Declaration		Option 2: Multi-Attribute Optimization	Cost \$
	EPD Program Operator	EPD/LCA Type	Type of Reduction	
#	N&A Certification, LLC	HW/generic EPD	* This section is only for those w/ PS EPD. Call to discuss criteria.	\$
#				
#				
#				

Details pertaining to environmental impacts per product/mix code are publicly available, whereas

**OPTION A:**

RMC Company participated in the National Ready-Mixed Concrete Association's (NRMCA) generic EPD. Below are links to the verified EPD, and a directory of industry plants with RMC Company as a participant:

- HW-EPD: <http://info.nsf.org/Certified/Sustain/ProdCert/EPD10294.pdf>
- Directory of participants: <https://www.nrmca.org/sustainability/EPDProgram/search/>

**OPTION B:**

Appendix A specifically lists environmental impacts of proposed mix designs for this LEED project.



## LEED Communication Letter – Sourcing

**2.0 Responsible Sourcing:** Identifying and managing environmental, social and governance practices of supply chain partners. This includes sustainable supply chain certifications and recycled content. Concrete utilizes waste products from other industries as an important ingredient, such as fly ash and slag. These byproducts are supplementary materials for cement and can reduce the environmental impact (see EPD).

Product (mix code)	Supply chain certification	Recycled Content (Pre/Post-Consumer %)		Cost \$
		RC Pre (%)	RC Post (%)	
#				
#				
#				
#				

## LEED Communication Letter - Hazards

**3.0 Material Ingredients:** Selecting products for which the chemical ingredients in the product are inventoried using an accepted methodology and for selecting products verified to minimize the use and generation of harmful substances.

Product (mix code)	Option 1: Material Ingredient Reporting		Option 2: Type of Optimization Report	Cost \$
	Type of Report (1000 ppm)	3 <sup>rd</sup> Part Verified	Certification Program	
#	C2C, Declare, HPD, etc.	Y/N	* This section is only for those w/ PS health hazard disclosures. Call to discuss criteria.	\$
#				
#				
#				

## LEED Communication Letter - Other

**4.0 Low-Emitting Materials:** USGBC deems concrete an inherently low emitting material and therefore no emission testing is required. [Note: If sealers or coatings are used for protecting the concrete, these finishes must report their VOC content in accordance with LEED criteria.]

**5.0 Regional Material:** Concrete is truly the only local building material due to its raw materials being abundant, proximity to project sites and the need to deliver within a short period of time from batching at the plant.

Product / source distance to project site	Aggregate City, State	Aggregate City, State	Cement City, State	SCM (FA) City, State	SCM (Slag) City, State	% by weight*
Mix code #	x miles	x miles	x miles	x miles	x miles	
Mix code #						
Mix code #						
Mix code #						

\* Note: LEED v4 requires 90% by weight to be considered "native product."

# Example - BPDO Calculator

**Environmental Product Declarations**

Complete all columns with applicable material data for the alternate options. If the option is not attempted, leave the column blank.

General Information (from Masterplan file)					Option 1 Environmental Product Declaration			Option 2 Multi-alternate Option	
Material Take (in Category)	CSI Div (optional)	Product Name	Description of the Product	Manufacturer Name	Material Cost (\$)	EPD Program Operator	EPD (LCA)	EPD product value (Pt)	Type of
1	03 Concrete	floor	structural	BMC Company	\$ 5,000.00	Company	Product-specific LCA	1.00	LCA impact reduction in
2	03 Concrete	wall w/ grout	structure	BMC Company	\$ 10,000.00	USP Certification, LLC	Industry-wide/typical EPD	1.00	Third party verified imp
3	03 Concrete	column	structure	BMC Company	\$ 10,000.00	Company	Product-specific Type II Internal EPD	1.00	Third party verified imp
4	03 Concrete	wall	structure	BMC Company	\$ 20,000.00	USMCA	Product Specific Type II External EPD	1.00	Third party impact redu

Instructions ID1+C | Instructions ID1+C | Material | **Environ. Product Declarations** | Sourcing of Raw Materials | Material Ingredients

31 [Eventually upload to "LEED-Online"](#) **BUILD WITH STRENGTH**



# Regional Benchmark Average

- Regional benchmark
- Data segmented from IW-EPD
  - Allows comparison to average impacts from benchmark products
  - Influence local activities

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# Option 2: Optimization to Reduce Impact

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## Influence Legislation, Codes, etc.

- Together we are collecting the data for our industry.
- Together we will inform and influence by presenting that information.

	0.000	5,000	6,000	8,000	30000W	40000W	50000W		
<b>Core Mandatory impact indicators</b>									
GWP	kg CO2e	206.60	228.38	275.04	333.94	352.88	420.39	470.97	519.31
ODP	kg CFC110e	0.000006	0.000006	0.000006	0.000006	0.000006	0.000006	0.000006	0.000006
AP	kg SO2e	0.80	0.87	1.02	1.20	1.26	1.48	2.20	2.35
EP	kg Ne	0.25	0.27	0.33	0.40	0.42	0.50	0.74	0.80
SFP	kg O3e	18.17	19.70	23.61	27.99	29.56	33.27	39.84	44.13
ADPF	MJ/MCV	1,023.81	1,127.17	1,352.81	1,641.73	1,734.77	2,066.89	2,826.32	3,069.97
ADPe	kg She	1.66E-04	1.82E-04	2.11E-04	2.48E-04	2.62E-04	3.04E-04	3.70E-04	4.00E-04
FTD	M/Surplus	111.82	118.34	133.40	151.60	159.89	182.35	219.27	235.30

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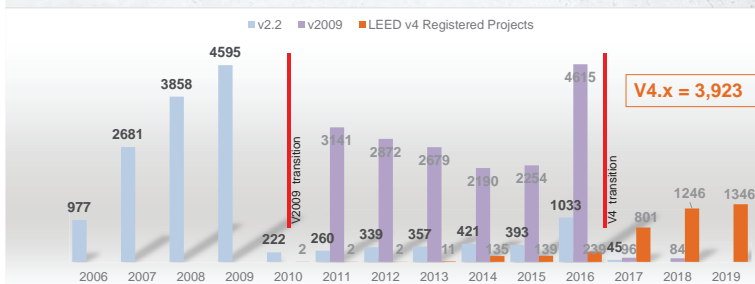
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## Market Perspective

Why Does Transparency Matter?

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## LEED v 4 Registration Activity (target projects)



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## V4.x: Top 10 States

#	State	# LEED v4+ projects	#	State	# LEED v4+ projects
1	CA	765	6	VA	196
2	TX	247	7	DC	174
3	NY	235	8	WA	163
4	MA	201	9	MD	147
5	FL	200	10	PA	134

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# Kristin Richie - Gensler

If You Don't Spec It, You Won't Get It...

## 1.3 ACTION SUBMITTALS

A. Product Data: Submit product data for each type of product indicated.

## B. Sustainable Design Submittals:

1. Sustainability Criteria Worksheet: Submit one worksheet for each component material of the structure or assembly used in the construction of Work of this Section.

2. Environmental Product Declaration: An EPD is required, submit in accordance with Section 01 13 14 "Sustainable Design Requirements," Article 1.6.C.1 "ACTION SUBMITTALS: Sustainable Design Documentation Submittals: MR2.1 - EPDs." Reports from any materials supplier, if available, submit. CNR reports from suppliers in accordance with Section 01 13 14 "Sustainable Design Requirements," Article 1.6.C.2 "ACTION SUBMITTALS: Sustainable Design Documentation Submittals: MR2.1 - CNR."

4. Low-carbon products: products based on recycled content and/or recycled materials. Environmental Product Declaration: Submit in accordance with Section 01 13.14, part 1.6.C.1 LEED Submittals - EPDQ - Environmental Product Declarations. All submitted material, of all framing types, must be accompanied by EPDs. Design-build team will consider the Global Warming Potentials disclosed therein when selecting bids.

5. Material health: EPD, CFC certificate at Bronze level or above, CFC Material Health Certificate. Declare product label, or other acceptable material equivalent in accordance with Section 01 13 14 "Sustainable Design Requirements," Article 1.6.C.1 "ACTION SUBMITTALS: Sustainable Design Documentation Submittals: MR2.1 - EPDs."

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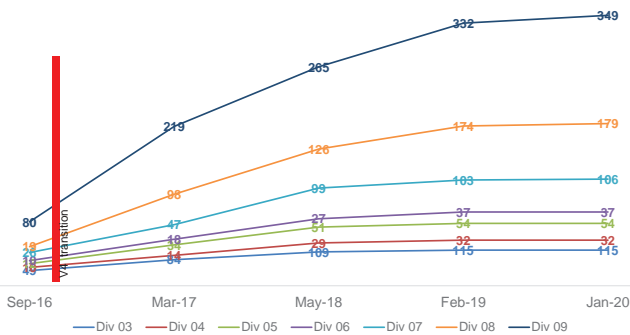
# Disclosure – Product Categories

Div	Industry	EPDs
03	Concrete	115
04	Masonry	32
05	Metals	54
06	Wood / Plastic / Composite	37
07	Thermal & Moisture	106
08	Openings	179
09	Finishes	349

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## EPD ACTIVITY PER MASTERFORMAT DIVISION



# Influence Legislation, Codes, etc.

## Buy Clean Bills and Regulations Affecting Concrete

<p><b>California</b> Buy Clean Law AB 262 (2019) Steel, Rebar, Girds, Cast-in-place concrete (not precast) Department of General Services Public Works Projects (total \$100 million) 1/2019 - Request submission of EPDs 1/2020 - Request submission of EPDs 1/2021 - Request submission of EPDs 1/2022 - Request submission of EPDs</p>	<p><b>City of Portland, OR</b> Office of Management and Finance-Procurement Services (2019) Mandates use of low-carbon concrete on all public and commercial projects over \$500k 1/2020 - City's (Preapproved Concrete Site Design List and over \$500k) on all projects require EPDs 4/2021 - Federal maximum acceptable GWP (see state and NSCA document) 1/2022 - All projects must have GWP below the CNR's established GWP maximum value within its strength class</p>	<p><b>Washington</b> Buy Clean AB 2412 (2019) All Materials Prequalification for successful bidder for a public work contract 5,000 or in greater 1/2019 - Authorities publish the maximum acceptable GWP for eligible materials 7/2019 - Authorities will implement compliance of eligible materials with EPDs 1/2021 - Authorities will review and adjust maximum acceptable GWP</p>	<p><b>Minnesota</b> Buy Clean HR 2203 (Intro 2/2019-Not passed) All Materials Prequalification for successful bidder for a public works contract 5,000 or in greater 1/2019 - Commissioner outline the maximum acceptable GWP for eligible materials 7/2019 - Issuing authorities will implement compliance of eligible materials with EPDs 1/2020 - Commissioner shall submit a report to the legislature that describes the method used to derive the maximum GWP 1/2022 - Commissioner will review and adjust maximum acceptable GWP</p>	<p><b>Illinois</b> Buy America and Build Illinois Act (Not passed) HR 1280 Use of American-made materials on Public Works Projects 1/2020 - Commissioner shall submit a report to the legislature that describes the method used to derive the maximum GWP 1/2022 - Commissioner will review and adjust maximum acceptable GWP</p>	<p><b>Maricopa County, AZ</b> Low Carbon Concrete Codes Mandates use of low-carbon concrete on all public and commercial projects 1/2020 - Two minimums per Maximum compressive strength with Minimum for acceptance including high early strength and blended cement 1. Cement limits (Maximum ordinary Portland cement) compliance 2. GWP limits (Maximum Global Warming Potential (GWP) kg CO2e / m3) for use with performance compliance (Type of EPDs)</p>
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# Risks & Liabilities

## LEED v4 BPOD MATERIALS REPORTING FORM

Project Name: XXXXXXXXXXXX  
 Subcontractor: XXXXXXXXXXXX  
 Submitter Name: LEED for Exterior Walls  
 Date: 4/21/17  
 Contact Person: XXXXXXXX  
 Spec Section: 05, 20

Please complete this form for ALL pre-manufactured products in Divisions 02-12, 31, and 32 and finished products specified in any section. For each product, provide the ACI required information and LEED scores to indicate documentation included in BPOD submittal. See page 2 for submitters and documentation requirements.

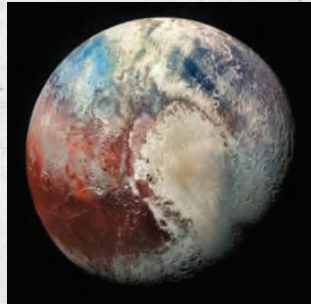
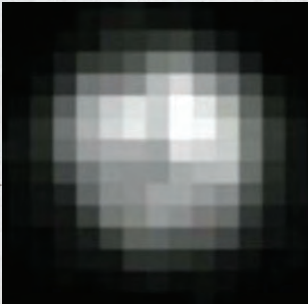
PRODUCT 1	PRODUCT NAME / MODEL	MANUFACTURER	TOTAL UNITARY COST (including site labor & equipment)	REGIONAL MATERIALS (How much is sourced, manufactured AND purchased within 100 miles of Project site)
7000 PSI Concrete / Cement	XXXXXXX	XXXXXXX	\$ 110.00 / sq	100% / 100%
EPD	100% / 100%	100% / 100%	100% / 100%	100% / 100%
PRODUCT 2	802.01 RW	XXXXXXX	\$ 110.00 / sq	100% / 100%
EPD	100% / 100%	100% / 100%	100% / 100%	100% / 100%

# Take Away Notes & Summary

- Significant trends of transparency
- Pressure from AE to be more transparent & GCs are the messengers
- LEED v4 being discovered in CDs and specs
- Concrete industry was one of the first to disclose environmental impacts and continue to be positioned to meet disclosure demands
- Growing disclosure from competing product categories
- Modify LEED letter to meet your branding and communication strategy
- Reference the BM report to influence local legislation/regs, codes, standards, etc.
- <https://www.nrmca.org/sustainability/index.asp>
- Reach out for customized strategic discussions for business case to be more transparent



Pluto: 1984 vs 2018



# Thank You

Any Questions



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