



# 2017-2018 Class Schedule

Spring

**April 25 – 28, Seattle, WA *Sold Out!***

***Plant Manager Certification Course***

This course is the only one that exists which is specifically designed for plant managers. The course is three days of instruction plus four hours of exam time. Course instruction covers and tests on five individual modules: Plant Safety, Operations, Production Knowledge, Environmental, Business Concepts.

**June 6 – 8, Atlanta, GA**

***Concrete Durability Course***

This 2 1/2 day course covers fundamental mechanisms that impact concrete durability. Recognize symptoms and learn methods to evaluate deterioration of concrete; understand the causes of durability problems and methods to prevent them; learn about durability test methods and their limitations; and understand the code and specification criteria for durable concrete structures.

**June 13 – 16, Bismarck, ND**

***Plant Manager Certification Course***

<<< See above for course description.

**October 10 – 13, Silver Spring, MD**

***CCSP Module I: Concrete 101***

Overview of ready mixed concrete technical concepts and operations for industry sales and all non-QC staff.

**October 17 – 19, Location Tentative: Northern California**

***Safety Certification Course***

Participants learn about electrical safety, machine guarding, fall protection, hazard communication, confined spaces, personal protective equipment, fire fighting and evacuation, chute handling, fleet safety, pre-trip inspection and more.

**November 6 – 10, Silver Spring, MD**

***Annual Concrete Technologist Training and Certification Course “Short Course”***

Intense workshop on materials, standards, codes, specifications, mix design calculations for industry technical service reps, QC personnel, and materials suppliers.

**November 8, Salt Lake City, UT**

***Handling Concrete Specifications***

Dealing with concrete specifications, troubleshooting low-strength problems and ensuring proper mixture submittals can be expensive and time consuming. This one-day course will get into the code and specification requirements (ACI 318, 301, ASTM C94) governing ready mixed concrete, including the new ACI Building Code 318-08 exposure categories.

**November 28 – 30, Orlando, FL**

***Environmental Certification Course***

This course presents the first real alternative for concrete producers hungry for real “hands-on” information on the rules and regulations that they need to follow. The course, geared for everyone within the concrete industry,

from upper management to environmental specialists to plant personnel, has been held all over the country for the past decade.

**December 5 – 7, Silver Spring, MD**

***CCSP Module II: Customer Business Knowledge***

Customer business knowledge overview of contractor’s business to help for sales reps, sales managers, and area managers not only produce better bids but also provide service value.

**December 12 – 15, Orlando, FL**

***Plant Manager Certification Course***

<<< See above for course description.

## 2018

**January 9 – 11, Orlando, FL**

***Dispatcher Training Forum***

Give dispatchers, schedulers, shippers and managers the practical, technical, ready-mixed concrete-specific, customer-centered skills to help them succeed.

**January 16 – 19, Minneapolis, MN**

***Plant Manager Certification Course***

<<< See above for course description.

**January 23 – 25, Orlando, FL**

***RMC Effective Supervisor Course***

The goal of this workshop is to prepare ready mix industry supervisors for the day-to-day management of people as well as facilities, equipment, materials and work processes. This is a 3 day workshop. Each module has presentations, related reference text material, practical exercises and review questions. A certified exam completes the course. Certification is for 5 years.

**January 24 – 26, Silver Spring, MD**

***CCSP Module III: General Business Knowledge***

General Business Knowledge Broad applications overview of critical business concepts used in the RMC business for sales reps and all area managers, focusing on RMC job cost analysis.

**February 20 – 23, Albuquerque, NM**

***Plant Manager Certification Course***

<<< See above for course description.

**March 26 – 30, Location Tentative: Louisville, KY**

***Plant Manager Certification Course***

<<< See above for course description.

**March 27 – 29, Silver Spring, MD**

***CCSP Module IV: Professional Sales Skills***

Professional Sales Skills Mid-level staff learns to apply consultative, team-based cross-selling methods in ready mixed concrete situations.

### Registration Information:

Contact Jessica Walgenbach at  
240-485-1152  
or [jwalgenbach@nrmca.org](mailto:jwalgenbach@nrmca.org)

### Course Information:

Contact Shawnita Dickens at  
240-485-1154  
or [sdickens@nrmca.org](mailto:sdickens@nrmca.org)

## Upcoming Conferences

**NRMCA’s ConcreteWorks 2017**  
October 1 - 3, Dallas, TX



# Registration Form

## 2017-2018

See individual class registration forms for exact cut-off and cancellation dates ([www.nrmca.org/seminars](http://www.nrmca.org/seminars)). NRMCA reserves the right to close registration in order to not exceed capacity, early registration is encouraged. Submit separate form for each registrant. Save a copy for your files.

\_\_\_\_\_  
Name/Title

\_\_\_\_\_  
Company

\_\_\_\_\_  
Address (No PO Boxes)

\_\_\_\_\_  
City/State/Zip

\_\_\_\_\_  
Phone/Fax /Email

\_\_\_\_\_  
Emergency Contact Name/Phone

\_\_\_\_\_  
Supervisor Name/Title

\_\_\_\_\_  
Address

\_\_\_\_\_  
City/State/Zip

Special needs (attach special needs information).

Please provide e-mail addresses for all requesting to receive registration confirmations: (notification does not guarantee that class will run)

\_\_\_\_\_  
Email address

### Payment Method:

Check (make check payable to NRMCA)

Mail registration form and check to:

**SunTrust Bank, c/o NRMCA, P.O. Box 79433, Baltimore, MD 21279**

VISA  MasterCard  AMEX

\_\_\_\_\_  
Card Number Exp. Date

\_\_\_\_\_  
Name on Credit Card (print)

### Signature

#### For credit card payment, fax form to:

Jessica Walgenbach, Meetings Dept., NRMCA, (301) 565-8200  
credit card or check, must accompany registrations. NRMCA NO longer accepts P.O.#'s. Please provide a credit card number or check with all registrations.

**Important:** NRMCA reserves the right to cancel these events at anytime. If cancelled, NRMCA will notify registrants via fax or e-mail NRMCA will refund the entire registration fee but is not responsible for airline and hotel reservation fees.

**Cancellation Policy:** Full cancellation refunds (**less a \$50 administration fee for Online and Onsite Courses and \$20 for Webinars**) will be extended until 3 weeks prior to each course. All cancellations after that date will not be refunded. Fee cancellations cannot be transferred to a future class. Registration cancellations must be made in writing to: NRMCA Meetings Dept.

900 Spring Street, Silver Spring, MD 20910

or, [meetings@nrmca.org](mailto:meetings@nrmca.org) or, faxed to (301) 565-8200

For additional registration information, contact: Jessica Walgenbach, (240) 485-1152 or by e-mail at [jwalgenbach@nrmca.org](mailto:jwalgenbach@nrmca.org)

#### 2 ways to register:

◆ Fax: Fax this form to NRMCA Meetings Dept. (301) 565-8200.

◆ Online: [www.nrmca.org/seminars](http://www.nrmca.org/seminars)

Please select the course(s) you wish to register for:

### On-Site Courses

June 6 – 8, Atlanta, GA, \$950\*\*

*Concrete Durability Course*

June 13 – 16, Bismarck, ND, \$950\*\*

*Plant Manager Certification Course*

October 10 – 13, Silver Spring, MD, \$950\*\*

*CCSP Module I: Concrete 101*

October 17 – 19, Northern California, \$850\*\*

*Safety Certification Course*

November 6 – 10, Silver Spring, MD, \$1,200\*\*

*Annual Technical Short Course*

November 8, Salt Lake City, UT, \$295

*Handling Concrete Specifications*

November 28 – 30, Orlando, FL, \$950\*\*

*Environmental Certification Course*

December 5 – 7, Silver Spring, MD, \$995\*\*

*CCSP Module II: Customer Business Knowledge*

December 12 – 15, Orlando, FL, \$950\*\*

*Plant Manager Certification Course*

### 2018

January 9 – 11, Orlando, FL, \$850

*Dispatcher Training Forum*

January 16 – 19, Minneapolis, MN, \$950\*\*

*Plant Manager Certification Course*

January 23 – 25, Orlando, FL, \$950\*\*

*RMC Effective Supervisor Course*

February 20 – 23, Albuquerque, NM, \$950\*\*

*Plant Manager Certification Course*

March 26 – 30, Louisville, KY, \$950\*\*

*Plant Manager Certification Course*

March 27 – 29, Silver Spring, MD, \$995\*\*

*CCSP Module IV: Professional Sales Skills*

\*Free to members. Check Web for non-member price.

\*\*Higher fee for non-members.

To register online visit: [www.nrmca.org/products/conferences.asp](http://www.nrmca.org/products/conferences.asp)