

# NRMCA Certified Concrete Sales Professional Certification Class & Exam

Presented by Tennessee Concrete Association



**When:** **January – July 2020** (see dates below)

**Where:** **Nashville, Tennessee** – Nashville City Club • 201 4<sup>th</sup> Ave. N. • Nashville, TN 37219

**Why:** **Increased Product Knowledge, Customer Knowledge, Business Knowledge & Better Sales Skills**

**Cost:** **\$3195 per person for all 4 modules** - (TN Concrete Association (TCA) member price)

**Individual Module prices:** **\$925 per Module** - (TCA member price)  
**\$1325 per Module** - (non-TCA member price)  
**\$995** - (out-of-state (TN) & NRMCA member)

**Time:** **8:00a.m. – 4:30p.m.**

The Concrete Sales Professional Certification is a highly regarded concrete training course. If you have a new employee that needs to learn about the concrete industry, or if you have an employee with new sales responsibilities, they will benefit from this course. All of the CCSP modules count toward earning NRMCA's top professional certification – the Certified Concrete Professional (CCPf) – increasingly recognized as significant milestone in concrete industry professional development.

**Please circle** module(s) registering for and send to the TCA office. (see options below)  
**All course materials will be distributed first day of the module.**

- |     |    |   |   |
|-----|----|---|---|
| Yes | No | - | Module 1 – Technical Product Knowledge, <b>Jan. 14-16, 2020</b> |
| Yes | No | - | Module 2 – Customer Business Knowledge, <b>Feb. 18-20, 2020</b> |
| Yes | No | - | Module 3 – General Business Knowledge, <b>June 16-18, 2020</b>  |
| Yes | No | - | Module 4 – Professional Sales Skills, <b>July 14-16, 2020</b>   |

Module(s) # \_\_\_\_\_

Registration fee:

\$ \_\_\_\_\_ X \_\_\_\_\_

**Total \$** \_\_\_\_\_

**Company:** \_\_\_\_\_

Contact person: \_\_\_\_\_

Email \_\_\_\_\_

Billing Address: \_\_\_\_\_

City, St., Zip \_\_\_\_\_

Phone: \_\_\_\_\_

**Student:** \_\_\_\_\_

Address \_\_\_\_\_

City, St., Zip \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**Remit Payment to:**

Tennessee Concrete Association  
 699 President Place Suite 400  
 Smyrna, TN 37167  
 Phone : (615) 360-7393

**Send form to: Darla**

Email: [dsparkman@tnconcrete.org](mailto:dsparkman@tnconcrete.org)  
 Fax: (615) 360-6670  
[www.tnconcrete.org](http://www.tnconcrete.org)

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