



# 2018

Winter

# Class Schedule

## 2018

### January 9 – 11, Orlando, FL *Dispatcher Training Forum*

Give dispatchers, schedulers, shippers and managers the practical, technical, ready-mixed concrete-specific, customer-centered skills to help them succeed.

### January 16 – 18, Silver Spring, MD *CCSP Module III: General Business Knowledge*

General Business Knowledge Broad applications overview of critical business concepts used in the RMC business for sales reps and all area managers, focusing on RMC job cost analysis.

### January 16 – 19, Minneapolis, MN *Plant Manager Certification Course*

This course is the only one that exists which is specifically designed for plant managers. The course is three days of instruction plus four hours of exam time. Course instruction covers and tests on five individual modules: Plant Safety, Operations, Production Knowledge, Environmental, Business

### January 17, Eagan, MN *Improving Concrete Quality*

This course will delve into quantifying tangible and intangible benefits due to improved quality. It will discuss variability associated with concrete ingredient materials, manufacturing and testing—means to measure and thereby improve concrete quality.

### January 23 – 25, Orlando, FL *RMC Effective Supervisor Course*

Operations and technical supervisors learn to use various leadership styles for the appropriate situation to motivate their front line. Basic management skills, along with ideas and principles that help set goals through open communication channels are covered. Leading by example and coaching skills are stressed so that the supervisor maintains control, reduces possible harassment claims, and ultimately increases efficiency and productivity. Included are hands on hiring and performance assessment exercises as well as each attendee taking the Keirsey Temperament Sorter®-II.

### February 5 – 9, Dallas, TX **Sold Out** *Regional Concrete Technologist Training and Certification Course* *“Short Course”*

Intense workshop on materials, standards, codes, specifications, mix design calculations for industry technical service reps, QC personnel, and materials suppliers.

### February 20 – 23, Albuquerque, NM **Sold Out**

#### *Plant Manager Certification Course*

<<< See above for course description.

### March 15, Atlanta, GA *Improving Concrete Quality*

This course will delve into quantifying tangible and intangible benefits due to improved quality. It will discuss variability associated with concrete ingredient materials, manufacturing and testing—means to measure and thereby improve concrete quality.

### March 27 – 29, Silver Spring, MD *CCSP Module IV: Professional Sales Skills*

Professional Sales Skills Mid-level staff learns to apply consultative, team-based cross-selling methods in ready mixed concrete situations.

### March 27 – 30, Louisville, KY **Sold Out** *Plant Manager Certification Course*

This course is the only one that exists which is specifically designed for plant managers. The course is three days of instruction plus four hours of exam time. Course instruction covers and tests on five individual modules: Plant Safety, Operations, Production Knowledge, Environmental, Business Concepts.

### April 10 – 12, Orlando, FL *NRMCA Safety Course*

Participants learn about electrical safety, machine guarding, fall protection, hazard communication, confined spaces, personal protective equipment, fire fighting and evacuation, chute handling, fleet safety, pre-trip inspection and more.

### May 23, Bozeman, MT *Handling Concrete Specifications*

Dealing with concrete specifications, troubleshooting low-strength problems and ensuring proper mixture submittals can be expensive and time consuming. This one-day course will get into the code and specification requirements (ACI 318, 301, ASTM C94) governing ready mixed concrete, including all recent changes.

### December 11 – 14, Austin, TX *Plant Manager Certification Course*

This course is the only one that exists which is specifically designed for plant managers. The course is three days of instruction plus four hours of exam time. Course instruction covers and tests on five individual modules: Plant Safety, Operations, Production Knowledge, Environmental, Business Concepts.

#### Registration Information:

Contact: Meghan Callahan  
240-485-1135  
or mcallahan@nrmca.org

#### Course Information:

Contact Shawnita Dickens at  
240-485-1154  
or sdickens@nrmca.org

## Upcoming Conferences

### NRMCA Annual Convention 2018

March 2-5, Houston, TX

### NRMCA's ConcreteWorks 2018

September 29 – October 1, Metro Washington, DC



# Registration Form

# 2018

See individual class registration forms for exact cut-off and cancellation dates ([www.nrmca.org/seminars](http://www.nrmca.org/seminars)). NRMCA reserves the right to close registration in order to not exceed capacity, early registration is encouraged. Submit separate form for each registrant. Save a copy for your files.

\_\_\_\_\_  
Name/Title

\_\_\_\_\_  
Company

\_\_\_\_\_  
Address (No PO Boxes)

\_\_\_\_\_  
City/State/Zip

\_\_\_\_\_  
Phone/Fax /Email

\_\_\_\_\_  
Emergency Contact Name/Phone

\_\_\_\_\_  
Supervisor Name/Title

\_\_\_\_\_  
Address

\_\_\_\_\_  
City/State/Zip

Special needs (attach special needs information).

Please provide e-mail addresses for all requesting to receive registration confirmations: (notification does not guarantee that class will run)

\_\_\_\_\_  
Email address

### Payment Method:

Check (make check payable to NRMCA)

Mail registration form and check to:

**SunTrust Bank, c/o NRMCA, P.O. Box 79433, Baltimore, MD 21279**

VISA    MasterCard    AMEX

\_\_\_\_\_  
Card Number



\_\_\_\_\_  
Exp. Date/CCV#

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Name on Credit Card (print)

### Signature

#### For credit card payment, fax form to:

Jessica Walgenbach, Meetings, Dept., NRMCA, (301) 565-8200 credit card or check, must accompany registrations. NRMCA NO longer accepts P.O.#'s. Please provide a credit card number or check with all registrations.

**Important:** NRMCA reserves the right to cancel these events at anytime. If cancelled, NRMCA will notify registrants via fax or e-mail NRMCA will refund the entire registration fee but is not responsible for airline and hotel reservation fees.

**Cancellation Policy:** Full cancellation refunds (**less a \$50 administration fee for Online and Onsite Courses and \$20 for Webinars**) will be extended until 3 weeks prior to each course. All cancellations after that date will not be refunded. Fee cancellations cannot be transferred to a future class. Registration cancellations must be made in writing to: NRMCA Meetings Dept., 900 Spring Street, Silver Spring, MD 20910 or, [meetings@nrmca.org](mailto:meetings@nrmca.org) or, faxed to (301) 565-8200

For additional registration information, contact: Jessica Walgenbach, (240) 485-1152 or by e-mail at [jwalgenbach@nrmca.org](mailto:jwalgenbach@nrmca.org)

#### 2 ways to register:

◆ Fax: Fax this form to NRMCA Meetings Dept. (301) 565-8200.

◆ Online: [www.nrmca.org/seminars](http://www.nrmca.org/seminars)

Please select the course(s) you wish to register for:

## On-Site Courses 2018

January 9 – 11, Orlando, FL, \$850

*Dispatcher Training Forum*

January 16 – 18, Silver Spring, MD, \$995\*\*

*CCSP Module III: General Business Knowledge*

January 16 – 19, Minneapolis, MN, \$1050\*\*

*Plant Manager Certification Course*

January 17, Eagan, MN, \$295

*Improving Concrete Quality*

January 23 – 25, Orlando, FL, \$950\*\*

*RMC Effective Supervisor Course*

March 15, Atlanta, GA, \$295

*Improving Concrete Quality*

March 27 – 29, Silver Spring, MD, \$995\*\*

*CCSP Module IV: Professional Sales Skills*

April 10 – 12, Orlando, FL, \$850\*\*

*NRMCA Safety Course*

May 23, Bozeman, MT, \$295

*Handling Concrete Specifications*

December 11 – 14, Austin, TX, \$1050\*\*

*Plant Manager Certification Course*

\*Free to members. Check Web for non-member price.

\*\*Higher fee for non-members.

To register online visit: [www.nrmca.org/products/conferences.asp](http://www.nrmca.org/products/conferences.asp)