



2017-2018 Class Schedule

Winter

November 2, Salt Lake City, UT

Handling Concrete Specifications

Dealing with concrete specifications, troubleshooting low-strength problems and ensuring proper mixture submittals can be expensive and time consuming. This one-day course will get into the code and specification requirements (ACI 318, 301, ASTM C94) governing ready mixed concrete, including the new ACI Building Code 318-08 exposure categories.

November 6 – 10, Silver Spring, MD **Sold Out!**

Annual Concrete Technologist Training and Certification Course “Short Course”

Intense workshop on materials, standards, codes, specifications, mix design calculations for industry technical service reps, QC personnel, and materials suppliers.

November 13 - 14, Dallas, TX

Leadership, Coaching for Operations Executives

This one-day interactive workshop will help Mid-level and Senior RMC Managers develop both the strategic, organizational, and personal skills that will help them more effectively lead, manage, coach, and motivate their teams and direct reports.

November 15 - 16, Dallas, TX

Sales Managers Leadership Workshop

The Sales Management Development Program launches with a networking dinner of peers, followed by 2-day, intense workshop that focuses on the critical skills and tools needed by today's ready mixed concrete sales managers.

November 28 – 30, Orlando, FL

Environmental Certification Course

This course presents the first real alternative for concrete producers hungry for real “hands-on” information on the rules and regulations that they need to follow. The course, geared for everyone within the concrete industry, from upper management to environmental specialists to plant personnel, has been held all over the country for the past decade.

December 5 – 7, Silver Spring, MD

CCSP Module II: Customer Business Knowledge

Customer business knowledge overview of contractor's business to help for sales reps, sales managers, and area managers not only produce better bids but also provide service value.

December 12 – 15, Orlando, FL **Sold Out!**

Plant Manager Certification Course

This course is the only one that exists which is specifically designed for plant managers. The course is three days of instruction plus four hours of exam time. Course instruction covers and tests on five individual modules: Plant Safety, Operations, Production Knowledge, Environmental, Business Concepts.

2018

January 9 – 11, Orlando, FL

Dispatcher Training Forum

Give dispatchers, schedulers, shippers and managers the practical, technical, ready-mixed concrete-specific, customer-centered skills to help them succeed.

January 16 – 18, Silver Spring, MD

CCSP Module III: General Business Knowledge

General Business Knowledge Broad applications overview of critical business concepts used in the RMC business for sales reps and all area managers, focusing on RMC job cost analysis.

January 16 – 19, Minneapolis, MN

Plant Manager Certification Course

<<< See above for course description.

January 17, Eagan, MN

Improving Concrete Quality

This course will delve into quantifying tangible and intangible benefits due to improved quality. It will discuss variability associated with concrete ingredient materials, manufacturing and testing—means to measure and thereby improve concrete quality.

January 23 – 25, Orlando, FL

RMC Effective Supervisor Course

This is a 3 day workshop. Each module has presentations, related reference text material, practical exercises and review questions. A certified exam completes the course. Certification is for 5 years.

February 5 – 9, Dallas

Regional Concrete Technologist Training & Certification Course “Short Course”

Intense workshop on materials, standards, codes, specifications, mix design calculations for industry technical service reps, QC personnel, and materials suppliers.

February 20 – 23, Albuquerque, NM

Plant Manager Certification Course

<<< See above for course description.

March 27 – 30, Louisville, KY

Plant Manager Certification Course

<<< See above for course description.

March 27 – 29, Silver Spring, MD

CCSP Module IV: Professional Sales Skills

Professional Sales Skills Mid-level staff learns to apply consultative, team-based cross-selling methods in ready mixed concrete situations.

Registration Information:

Contact Jessica Walgenbach at
240-485-1152
or jwalgenbach@nrmca.org

Course Information:

Contact Shawnita Dickens at
240-485-1154
or sdickens@nrmca.org

Upcoming Conferences

NRMCA Annual Convention 2018

March 2-5, Houston, TX

NRMCA's ConcreteWorks 2018

September 29 – October 1, Metro Washington, DC



Registration Form

2017-2018

See individual class registration forms for exact cut-off and cancellation dates (www.nrmca.org/seminars). NRMCA reserves the right to close registration in order to not exceed capacity, early registration is encouraged. Submit separate form for each registrant. Save a copy for your files.

Name/Title

Company

Address (No PO Boxes)

City/State/Zip

Phone/Fax /Email

Emergency Contact Name/Phone

Supervisor Name/Title

Address

City/State/Zip

Special needs (attach special needs information).

Please provide e-mail addresses for all requesting to receive registration confirmations: (notification does not guarantee that class will run)

Email address

Payment Method:

Check (make check payable to NRMCA)

Mail registration form and check to:

SunTrust Bank, c/o NRMCA, P.O. Box 79433, Baltimore, MD 21279

VISA MasterCard AMEX

Card Number

Exp. Date/CVC# 

Name on Credit Card (print) and Signature

For credit card payment, fax form to:

Jessica Walgenbach, Meetings Dept., NRMCA, (301) 565-8200 credit card or check, must accompany registrations. NRMCA NO longer accepts P.O.#'s. Please provide a credit card number or check with all registrations.

Important: NRMCA reserves the right to cancel these events at anytime. If cancelled, NRMCA will notify registrants via fax or e-mail NRMCA will refund the entire registration fee but is not responsible for airline and hotel reservation fees.

Cancellation Policy: Full cancellation refunds (**less a \$50 administration fee for Online and Onsite Courses and \$20 for Webinars**) will be extended until 3 weeks prior to each course. All cancellations after that date will not be refunded. Fee cancellations cannot be transferred to a future class. Registration cancellations must be made in writing to: NRMCA Meetings Dept., 900 Spring Street, Silver Spring, MD 20910 or, meetings@nrmca.org or, faxed to **(301) 565-8200**

For additional registration information, contact: Jessica Walgenbach, (240) 485-1152 or by e-mail at jwalgenbach@nrmca.org

2 ways to register:

- Fax: Fax this form to NRMCA Meetings Dept. **(301) 565-8200**
- Online: www.nrmca.org/seminars

Please select the course(s) you wish to register for:

On-Site Courses

November 2, Salt Lake City, UT, \$295

Handling Concrete Specifications

November 13 - 14, Dallas, TX, \$395**

Leadership, Coaching for Operations Executives

November 15 - 16, Dallas, TX, \$850**

Sales Managers Leadership Workshop

November 28 - 30, Orlando, FL, \$950**

Environmental Certification Course

December 5 - 7, Silver Spring, MD, \$995**

CCSP Module II: Customer Business Knowledge

2018

January 9 - 11, Orlando, FL, \$850

Dispatcher Training Forum

January 16 - 18, Silver Spring, MD, \$995**

CCSP Module III: General Business Knowledge

January 16 - 19, Minneapolis, MN, \$1050**

Plant Manager Certification Course

January 17, Eagan, MN, \$295

Improving Concrete Quality

January 23 - 25, Orlando, FL, \$950**

RMC Effective Supervisor Course

February 5 - 9, Dallas

Regional Concrete Technologist Training & Certification Course "Short Course"

February 20 - 23, Albuquerque, NM, \$1050**

Plant Manager Certification Course

March 27 - 30, Louisville, KY, \$1050**

Plant Manager Certification Course

March 27 - 29, Silver Spring, MD, \$995**

CCSP Module IV: Professional Sales Skills

*Free to members. Check Web for non-member price.

**Higher fee for non-members.

To register online visit: www.nrmca.org/products/conferences.asp